



## **WINTER PARK TOWN COUNCIL MEETING**

Winter Park Town Hall – 50 Vasquez Road

Tuesday, April 17, 2018 – 8:00 a.m.

### **AGENDA**

1. Meeting Call To Order
  - a. Pledge of Allegiance
  - b. Roll Call of Council Members
  
2. Action Items
  - a. Oath of Office for Newly Elected Councilmembers
  - b. Election of Mayor
  - c. Election of Mayor Pro Tem
  - d. Reappointment of Municipal Court Judge – Georgia Noriyuki
  
3. Town Hall Meeting (Public Comment)
  
4. Consent Agenda
  - a. Approval of April 3, 2018 Regular Meeting Minutes
  
6. Progress Reports
  - a. Fraser Valley Recreation – Scott Ledin
  - b. Grand County Water & Sanitation District #1 – Bruce Hutchins
  - c. Winter Park Water & Sanitation District – Kent Bosshard
  - d. Winter Park Resort – Sky Foulkes
  - e. Chamber of Commerce – Catherine Ross
  - a. Affordable Housing – John Crone
  - b. Transit – Michael Koch
  - c. Staff Reports
  
7. Town Manager’s Report
  - a. Council Retreat Discussion
  
8. Mayor’s Report
  
9. Town Council Items for Discussion



**ELECTION CERTIFICATE**

STATEMENT AND CERTIFICATE OF DETERMINATION of a Municipal Election held in Winter Park, Colorado on Tuesday, the third day of April, 2018.

FOR TOWN COUNCIL:        Chris Seemann had 112 votes  
                                  Kyle Jenkins had 64 votes  
                                  Art Ferrari had 130 votes  
                                  Heather Green had 67 votes  
                                  Stewart Goldenberg had 66 votes  
                                  Nick Kutrumbos had 127 votes  
                                  Chuck Banks had 80 votes

We, the undersigned, Canvassers of the Election Returns of the Municipal Election held in said Winter Park, in the State of Colorado, on Tuesday, the third day of April, 2018 for the election of three Council Members to a four year term and one Council Member to a two year term, do hereby certify that the above and foregoing is true and correct abstract of the votes cast at said election, as shown by the abstract for the Precinct of the Incorporated limits of the Town of Winter Park. Witness our hands and seal this 12<sup>th</sup> day of April, 2018.

/s/Danielle Jardee, Town Clerk

/s/Jimmy Lahrman, Mayor



## MEMO

**TO** Winter Park Town Council  
**FROM** Danielle Jardee, Town Clerk  
**CC**  
**DATE** April 17, 2018  
**RE** Terms of Office

The following three members of Council were up for election on April 3, 2018:

- Nick Kutrumbos
- Chuck Banks
- Chris Seemann

Three (3) four-year terms of office and one (1) two-year term of office were available.

Per the attached Statement and Certificate of Determination of a Regular Municipal Election held in Winter Park, Colorado on Tuesday the third of April 2018, the results for Council seats and terms are as follows:

- Art Ferrari had 130 votes elected **four-year term**.
- Nick Kutrumbos had 127 votes elected **four- year term**.
- Chris Seemann had 112 votes elected **four-year term**.
- Chuck Banks had 80 votes elected **two-year term**.

OATH OF OFFICE

STATE OF COLORADO  
GRAND COUNTY  
TOWN OF WINTER PARK



I, \_\_\_\_\_, do solemnly, sincerely, and truly declare and affirm that I will support the Constitution of the United States and of the State of Colorado, this Charter and the ordinances of this Town and I will faithfully perform the duties of the office of Councilmember upon which I am about to enter.

\_\_\_\_\_  
Signature

Subscribed and affirmed to before me this 17th day of April 2018

\_\_\_\_\_  
Notary Public

TOWN OF WINTER PARK  
RESOLUTION NO. 1617  
SERIES OF 2018

A RESOLUTION RE-APPOINTING GEORGIA NORIYUKI AS PRESIDING  
MUNICIPAL JUDGE

WHEREAS, pursuant to Section 7.2(a) of the Town of Winter Park Home Rule Charter, the Municipal Court shall be presided over and its functions exercised by an appointed judge who shall hold a term of two (2) years;

WHEREAS, pursuant to Section 1-7-2(a) of the Winter Park Municipal Code, the Presiding Municipal Judge may be re-appointed for terms of two (2) years;

WHEREAS, the Town Council now desires to re-appoint Georgia Noriyuki as Presiding Municipal Judge for a term of two (2) years.

NOW THEREFORE, BE IT RESOLVED BY THE TOWN COUNCIL OF THE TOWN OF WINTER PARK, COLORADO, AS FOLLOWS:

1. Georgia Noriyuki is hereby appointed as Presiding Municipal Judge for a two (2) year term commencing today, April 17, 2018, and ending on April 17, 2020.

2. The Presiding Municipal Judge shall be compensated at a rate of six hundred dollars \$600.00 per month.

PASSED, ADOPTED AND APPROVED this 17<sup>th</sup> day of April 2018, by a vote of \_\_\_\_\_  
to \_\_\_\_\_.

TOWN OF WINTER PARK

\_\_\_\_\_  
, Mayor

ATTEST:

\_\_\_\_\_  
Danielle Jardee, Town Clerk



## MINUTES

**DATE:** Tuesday, April 03, 2018

**MEETING:** Winter Park Town Council

**PLACE:** Town Hall Council Chambers

**PRESENT:** Mayor Pro Tem Nick Kutrumbos, Councilors, Jim Myers, Chuck Banks, Chris Seemann, and Barbara Atwater, Interim Town Manager Stan Zemler, and Town Clerk Dani Jardee, Town Attorney Kendra Carberry via telephone

### **OTHERS**

**PRESENT:** Housing Manager John Crone, Capital Projects and Parks Director Gerry Vernon, Community Development Director James Shockey, Police Chief Glen Trainor, Finance Director Bill Wengert, Public Works Director Russ Chamero, and Transit Director Michael Koch

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#### **1. Meeting Call To Order**

Mayor Pro Tem Nick Kutrumbos called the meeting to order at 8:00 a.m.

Mayor Pro Tem Nick Kutrumbos led those present in reciting the Pledge of Allegiance.

#### **2. Town Hall Meeting**

##### **2.a. Proclamation-Barbara Atwater**

Mayor Pro Tem Nick Kutrumbos stated Barbara Atwater's Proclamation. Councilor Barbara Atwater did not run for reelection, today is her last meeting as a Councilor. Mrs. Atwater has been a Town Council Member since January of 2010. Town Council and Staff stated their thanks and appreciation and presented Mrs. Atwater with a gift. Mrs. Atwater stated that it has been an honor and a privilege to work with Town Council and Staff.

#### **3. Consent Agenda**

##### **3.a. Approval of March 20, 2018 Regular Meeting Minutes**

Councilor Jim Myers moved and Councilor Chris Seemann seconded the motion approving the Consent Agenda. Motion Carried: 5-0.

#### **4. Action Items**

##### **4.a. Resolution 1610, Approving a Bid – Old Town Phase 1 Streetscape Improvements**

Capital Projects and Parks Director Gerry Vernon stated Staff would like to approve a bid from Conroy Excavating for Old Town Phase One improvements. Mr. Vernon stated Old Town Phase One improvements would be a new bus shelter, new streetlights, new street signs, and more planters. Mr. Vernon stated the bid is over budget by \$280,000 dollars. Mr. Vernon stated he will work with the contractor to bring cost down. Mr. Vernon stated Staff recommends approval of this bid for Old Town Phase One streetscape improvements.

Councilor Jim Myers moved, and Councilor Chuck Banks seconded the motion approving Resolution 1610, Approving a Bid – Old Town Phase 1 Streetscape Improvements. Motion Carried: 5-0.

**4.b. Resolution 1611, Approving a Bid – Old Town Phase 2 Bus Shelter**

Capital Projects and Parks Director Gerry Vernon stated Old Town Phase Two is a glass and steel bus shelter. Mr. Vernon stated Conroy Excavating has offered to do the concrete work around the bus shelter and be the general contractor for this project. Mr. Vernon stated the bid came in from Western Structure for the bus shelter. Mr. Vernon stated the bid for Old Town Phase Two is \$36,681 dollars. Councilor Barbara Atwater asked if the bid was higher due to the concrete work. Mr. Vernon answered yes. Mr. Vernon stated Staff recommends approval of this bid for Old Town Phase Two Bus Shelter.

Councilor Chris Seemann moved, and Councilor Barbara Atwater seconded the motion to approve Resolution 1611, Approving a Bid – Old Town Phase 2 Bus Shelter. Motion Carried: 5-0.

**4.c. Resolution 1612, Approving a Bid – Ski Idlewild Road Improvements**

Capital Projects and Parks Director Gerry Vernon stated Staff recommends approval of a bid with Technology Constructors for Ski Idlewild Road improvements. Mr. Vernon stated the improvements would not exceed a cost of \$450,148.00 dollars.

Councilor Chris Seemann moved, and Councilor Jim Myers seconded the motion to approve Resolution 1612, Approving a Bid – Ski Idlewild Road Improvements. Motion Carried: 5-0.

**4.d. Resolution 1613, Approving a Bid – Lions Gate Drive Improvements**

Capital Projects and Parks Director Gerry Vernon stated there were two bids for this project. Mr. Vernon stated Staff recommends approval to award bid to Anson Excavating. Mr. Vernon stated Anson Excavating has to come back and work on Hi Country Haus, so they can also work on Lions Gate Drive improvements. Mr. Vernon stated he will be working with the contractor to try to bring costs down. Mr. Vernon stated costs for Lions Gate Drive improvements are not to exceed \$499,084.71 dollars.

Councilor Chuck Banks moved, and Councilor Chris Seemann seconded the motion to approve Resolution 1613, Approving a Bid – Lions Gate Drive Improvements. Motion Carried: 5-0.

**4.e. Resolution 1614, Approving Contract for Chamber Services**

Capital Projects and Parks Director Gerry Vernon stated Staff would like to move away from a Memorandum of Understanding with the Chamber of Commerce and contract their services instead. Mr. Vernon stated the Chamber contract would consist of a Master Agreement with four sub agreements, which would make it easier to amend. Mr. Vernon stated the contract would be a living document, to allow for changes as Staff, Chamber and Council see fit. Chamber Director Catherine Ross stated the Chamber would give detailed updates on Chamber services.

Councilor Chris Seemann moved, and Councilor Barbara Atwater seconded the motion to approve Resolution 1614, Approving Contract for Chamber Services. Motion Carried: 5-0.

**4.f. Resolution 1615, A Resolution Approving a Lease Agreement with Grand County Water & Sanitation District #1**

Finance Director Bill Wengert stated this resolution was a housekeeping item with Grand County Water and Sanitation District #1. Mr. Wengert stated this agreement is to keep leasing storage and office space to Grand County Water and Sanitation.



Councilor Chris Seemann moved, and Councilor Jim Myers seconded the motion to approve Resolution 1615, A Resolution Approving a Lease Agreement with Grand County Water and Sanitation District #1. Motion Carried: 5-0.

**4.g. Resolution 1616, Approving Winter Park Chamber Minor Subdivision and related agreements**

Community Development Director James Shockey stated the Minor Subdivision creates a lot where the Chamber building is. Mr. Shockey stated this then allows the lot to be tied to a development agreement. Councilor Seemann asked Town Attorney Kendra Carberry if she agreed with this Resolution and agreements. Mrs. Carberry stated Staff has been working on this for a long time and she supported Resolution 1616.

Councilor Chuck Banks moved, and Councilor Chris Seemann seconded the motion to approve Resolution 1616, Approving Winter Park Chamber Minor Subdivision and related agreements. Motion Carried: 5-0.

**4.h. Continued Public Hearing (Local Liquor Licensing Authority) – New liquor license application filed by The Local Base LLC d/b/a The Basement**

Town Clerk Danielle Jardee stated the new application was for a new liquor license for the Basement. Ms. Jardee stated The Basement is currently a business operating under Strip and Tail's liquor license. Ms. Jardee stated The Basement will be separating from Strip and Tail, which means the current building will have to be modified. Ms. Jardee stated a building modification permit will also be sent along with the new application to the State for approval. Ms. Jardee stated the Town's Building Department, and owner of the building understand the modifications that need to happen to separate the businesses into two. The Basement's owner Carl Frey was sworn in by Ms. Jardee. Mr. Frey presented his petitions to Council, which had signatures from Winter Park Residents, and business owners in support of a new tavern liquor license. Mr. Frey stated that separating the businesses will benefit both parties. Mayor Pro Tem Nick Kutrumbos opened the Public Hearing. Police Chief Glen Trainor stated that The Basement have had some issues with the Fraser/Winter Park Police Department. Mr. Trainor stated he believes separating the two businesses is a positive step. Mr. Trainor stated he wants the Basement's owners to understand that they are now responsible for what is happening at their establishment. Mr. Trainor asked Council for a condition to be added if license is approved. The condition is that the Basement's bartenders must be TIPS certified. Mr. Frey agreed to those terms. Mayor Pro Tem Nick Kutrumbos asked for any more public comment, there being no comment, Mayor Pro Tem Kutrumbos closed the public hearing.

Councilor Chris Seemann moved, and Councilor Barbara Atwater seconded the motion to approve New liquor license application filed by The Local Base LLC d/b/a The Basement along with the Building Modification Permit/Application, and the condition that bartenders must be TIPS certified. Motion Carried: 5-0.

**5. Town Manager's Report**

**5.a. Stage lights**

Capital Projects and Parks Director Gerry Vernon stated the Council had requested for the Stage to be lit up at night a while ago. Mr. Vernon stated his apologies for the delay, but there was a timer issue. Mr. Vernon stated the stage lights have been put on a new timer. Mr. Vernon stated the stage lights should be on now from 7pm-9pm each night in Hideaway Park.

**6. Mayor's Report**  
*Nothing to Report.*

**7. Town Council Items for Discussion**

Councilor Chris Seemann stated he would like to see two housing sites set aside in the Hideaway Junction Project for a sober living home, and a home for the disabled. Old Town resident Gigi Dominguez stated her thanks to Town Council for approving the Old Town Phase one and two projects.

There being no further business to discuss, upon a motion regularly adopted, the meeting was adjourned at 8:45 a.m.

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The next scheduled meeting of the Town Council will be Tuesday, April 17, 2018 at 8:00 a.m.

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Danielle Jardee, Town Clerk

# TOWN OF WINTER PARK, CO

## FEBRUARY 2018



### SALES, LODGING, ACCOMMODATION AND TRANSIT/TRAILS TAX REPORT

The Town of Winter Park Sales, Lodging, Accommodation, and Trails/Transit Tax Report examines tax collections for the month of February 2018, which were remitted to the Town in March 2018, and includes an analysis for the year-to-date results along with prior year results.

#### Notes & Changes for Comparisons

A Transit & Trails Sales and Lodging tax became effective on December 1, 2015 which increased the Town's sales tax rate from 5% to 7%. This new tax is reported separately on the "Summary Results" page but will not be separately reported in the "Tax Comparison" section that follows. However, to remain consistent in comparisons to 2015 and prior years, the "Percentage" column for each year will be calculated based on a 5% sales tax rate.

### SUMMARY RESULTS FOR SALES, LODGING, ACCOMMODATION AND TRANSIT/TRAILS TAX

For the month, February results were positive with sales tax collections increasing \$64,000 (6%) as compared to 2017. February 2018 is the highest February collections for the Town exceeding the next highest collections by 6% (2017). Restaurant/Bar, Lodging and Retail increased over all prior years in February reflecting double digit percentage increases. By geographic area, Old Town/Ski Area reflect a 7% increase and Downtown a 2% increase over 2017 with both areas being the highest collections for the Town in February with double digit increases over all prior years. For 2018, results are positive with sales tax collections increasing \$173,000 as compared to 2017. Restaurant/Bar, Lodging and Retail all show significant gains over 2017 and prior years along with positive results by each geographic area. For the first four months of the 2017-2018 ski season, collections have increased \$265,000 or 11% and is the highest collections for a ski season through February.

#### Current Month

7% Tax	February 2018	February 2017	18 - 17 %	February 2016	18 - 16 %	February 2015	18 - 15 %	February 2014	18 - 14 %	February 2013	18 - 13 %	February 2012	18 - 12 %
Sales Tax - Not Lodging (5%)	571,379	528,294	8%	464,638	23%	449,775	27%	416,404	37%	405,057	41%	382,074	50%
Lodging/Accomm Tax (5%)	227,957	225,374	1%	171,430	33%	180,392	26%	162,699	40%	148,115	54%	135,882	68%
Monthly Total (5%)	799,336	753,668	6%	636,068	26%	630,167	27%	579,103	38%	553,172	45%	517,956	54%
Transit & Trails Tax (2%)	319,734	301,467	6%	254,427	26%	-	-	-	-	-	-	-	-
Total Collected for Month	1,119,070	1,055,135	6%	890,495	26%	630,167	-	579,103	-	553,172	-	517,956	-

#### Year-To-Date

7% Tax	YTD 2018	YTD 2017	18 - 17 %	YTD 2016	18 - 16 %	YTD 2015	18 - 15 %	YTD 2014	18 - 14 %	YTD 2013	18 - 13 %	YTD 2012	18 - 12 %
Sales Tax - Not Lodging (5%)	1,156,239	1,052,513	10%	961,316	20%	909,680	27%	829,965	39%	799,024	45%	747,399	55%
Lodging/Accomm Tax (5%)	419,820	400,099	5%	310,629	35%	351,671	19%	322,779	30%	306,734	37%	272,856	54%
YTD Total (5%)	1,576,060	1,452,612	8%	1,271,945	24%	1,261,351	25%	1,152,744	37%	1,105,758	43%	1,020,255	54%
Transit & Trails Tax (2%)	630,424	581,045	8%	508,778	24%	-	-	-	-	-	-	-	-
Total Collected for Year	2,206,484	2,033,657	8%	1,780,723	24%	1,261,351	-	1,152,744	-	1,105,758	-	1,020,255	-

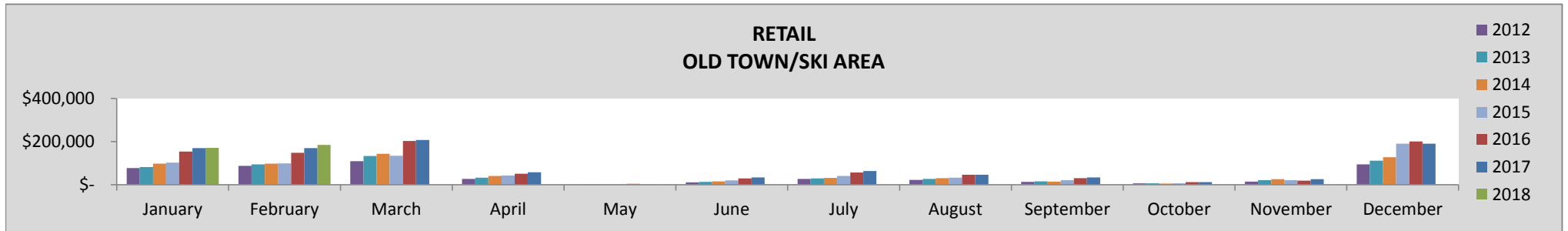
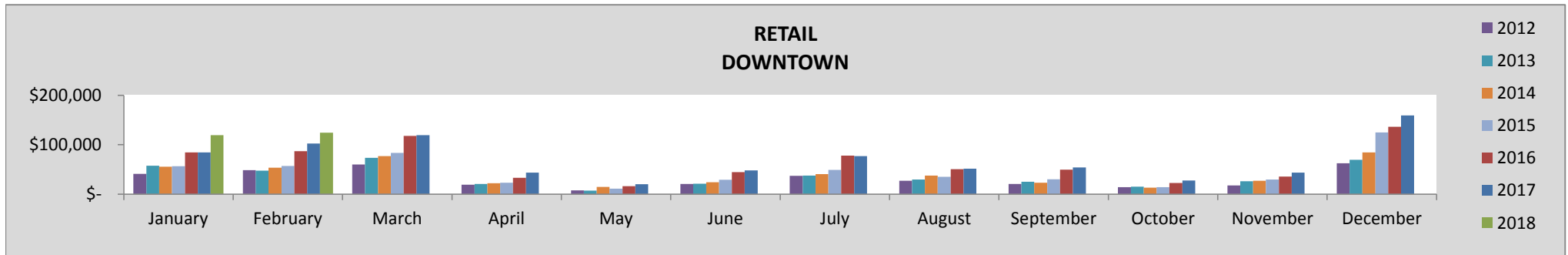
## TAX COMPARISON BY INDUSTRY CLASS AND LOCATION

The following compares sales, lodging and accommodations tax collections for the current month and year by sector and location of the business.

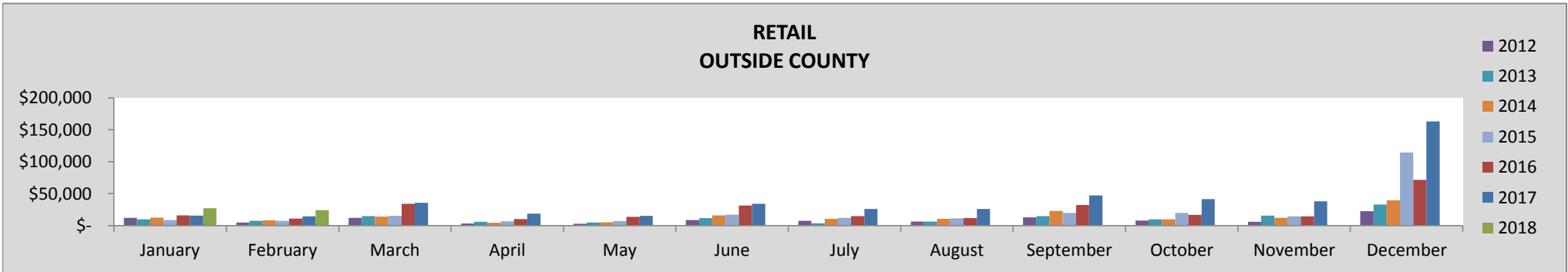
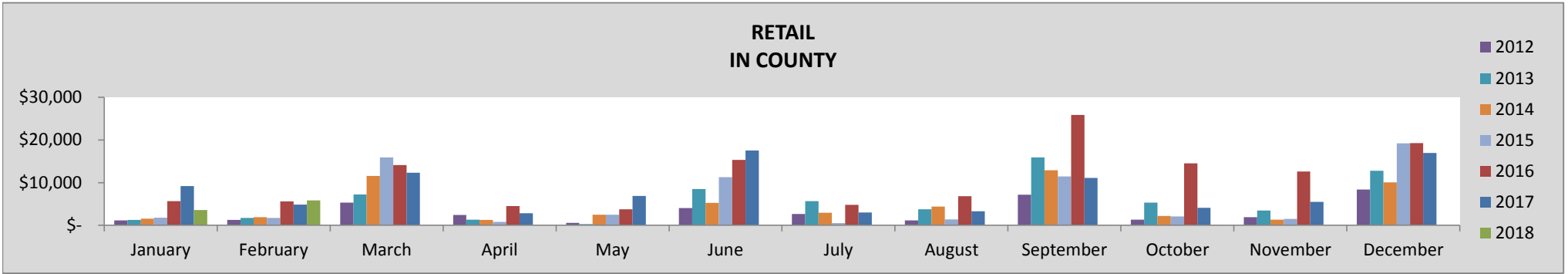
### RETAIL

FEBRUARY	2018	2017	18 - 17 %	2016	18 - 16 %	2015	18 - 15 %	2014	18 - 14 %	2013	18 - 13 %	2012	18 - 12 %
TOTAL	339,138	290,957	17%	251,870	35%	164,456	47%	161,359	50%	150,901	61%	142,022	71%
Downtown	124,392	102,363	22%	86,843	43%	57,020	56%	53,590	66%	47,753	86%	48,550	83%
Old Town/Ski Area	184,829	169,411	9%	148,480	24%	98,271	34%	97,698	35%	93,774	41%	87,296	51%
In County	5,843	4,845	21%	5,613	4%	1,707	145%	1,903	119%	1,731	141%	1,243	236%
Outside County	24,074	14,339	68%	10,935	120%	7,459	131%	8,168	111%	7,643	125%	4,933	249%

YEAR-TO-DATE	2018	2017	18 - 17 %	2016	18 - 16 %	2015	18 - 15 %	2014	18 - 14 %	2013	18 - 13 %	2012	18 - 12 %
TOTAL	660,303	569,755	16%	511,643	29%	333,863	41%	328,682	43%	300,608	57%	273,606	72%
Downtown	243,610	186,586	31%	171,115	42%	113,777	53%	109,247	59%	105,338	65%	89,493	94%
Old Town/Ski Area	356,085	339,221	5%	302,201	18%	200,293	27%	195,153	30%	174,897	45%	164,717	54%
In County	9,430	14,051	-33%	11,304	-17%	3,477	94%	3,448	95%	2,981	126%	2,370	184%
Outside County	51,179	29,896	71%	27,022	89%	16,317	124%	20,834	75%	17,392	110%	17,026	115%



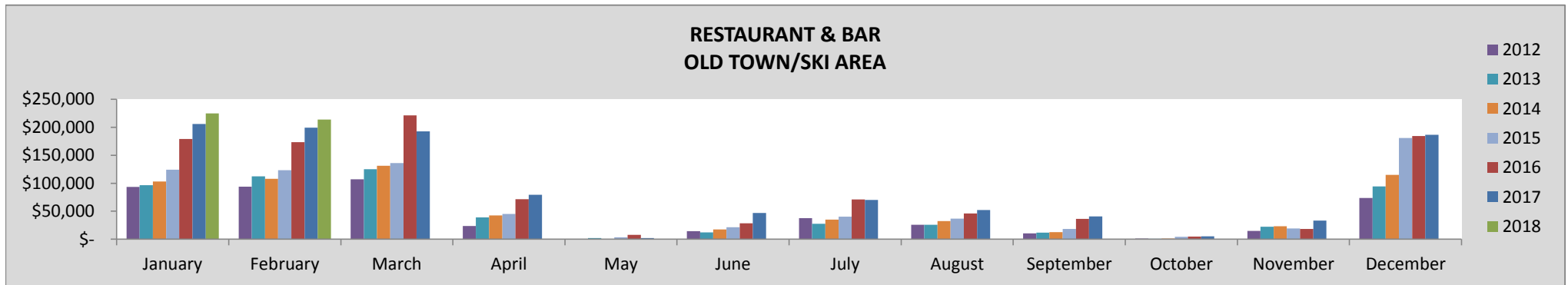
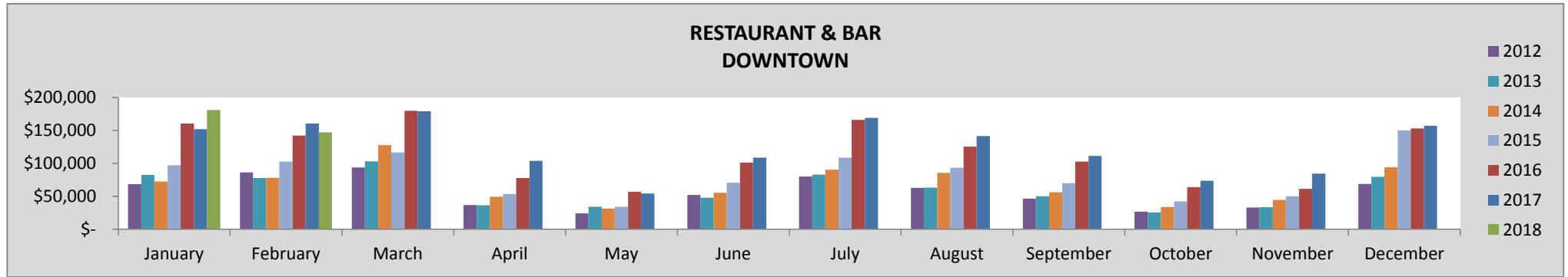
# RETAIL - CONTINUED



# RESTAURANT & BAR

FEBRUARY	2018	2017	18 - 17 %	2016	18 - 16 %	2015	18 - 15 %	2014	18 - 14 %	2013	18 - 13 %	2012	18 - 12 %
TOTAL	360,982	359,906	0%	315,853	14%	225,858	14%	193,775	33%	190,206	36%	180,221	43%
Downtown	147,324	160,601	-8%	142,412	3%	102,764	2%	85,710	23%	77,731	35%	86,432	22%
Old Town/Ski Area	213,658	199,305	7%	173,442	23%	123,094	24%	108,066	41%	112,475	36%	93,789	63%

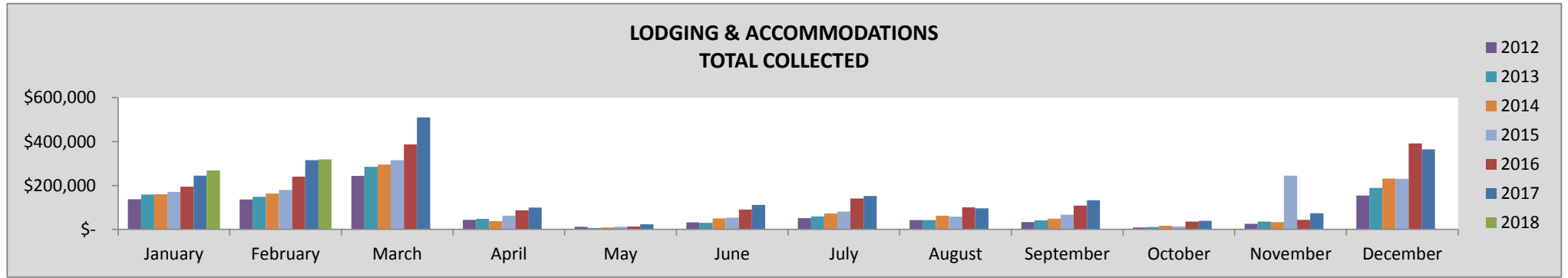
YEAR-TO-DATE	2018	2017	18 - 17 %	2016	18 - 16 %	2015	18 - 15 %	2014	18 - 14 %	2013	18 - 13 %	2012	18 - 12 %
TOTAL	766,915	718,046	7%	655,662	17%	447,287	22%	369,383	48%	369,589	48%	342,550	60%
Downtown	328,573	312,731	5%	303,192	8%	200,152	17%	158,418	48%	160,402	46%	155,150	51%
Old Town/Ski Area	438,343	405,315	8%	352,470	24%	247,135	27%	210,966	48%	209,187	50%	187,399	67%



# LODGING & ACCOMMODATION

FEBRUARY	2018	2017	18 - 17 %	2016	18 - 16 %	2015	18 - 15 %	2014	18 - 14 %	2013	18 - 13 %	2012	18 - 12 %
TOTAL	319,140	315,524	1%	240,002	33%	180,392	26%	162,699	40%	148,115	54%	135,882	68%

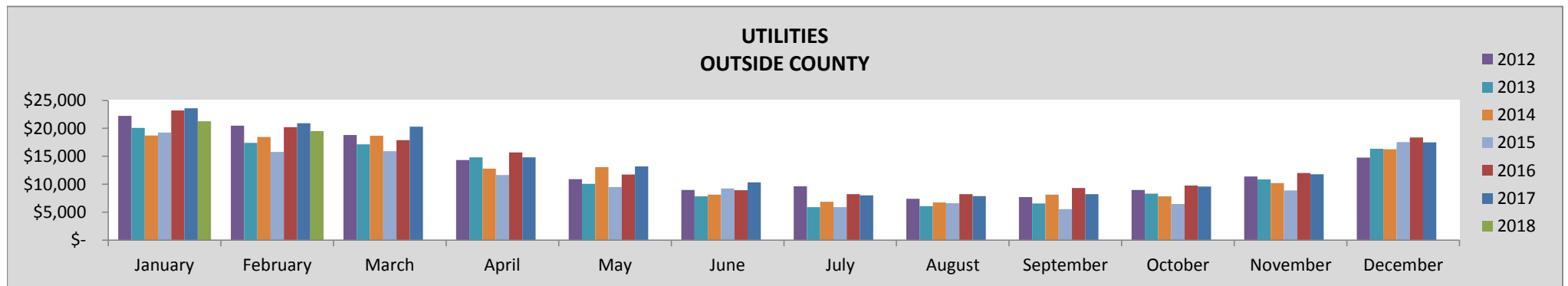
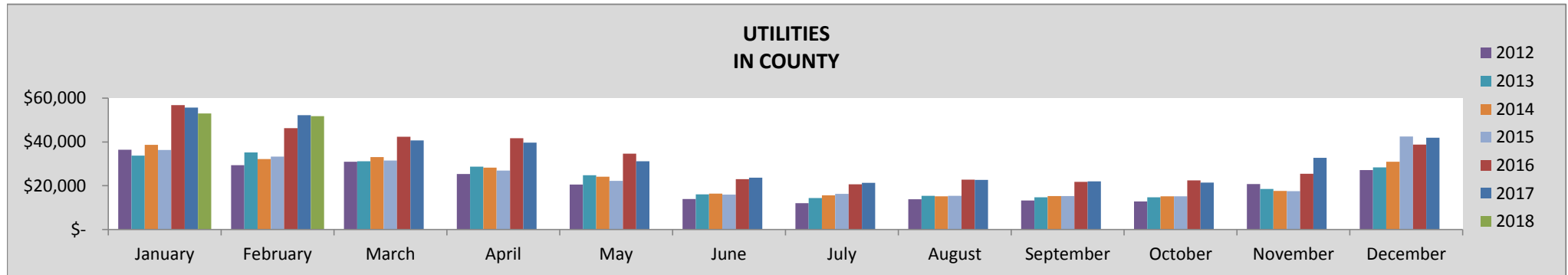
YEAR-TO-DATE	2018	2017	18 - 17 %	2016	18 - 16 %	2015	18 - 15 %	2014	18 - 14 %	2013	18 - 13 %	2012	18 - 12 %
TOTAL	587,748	560,139	5%	434,881	35%	351,671	19%	322,779	30%	306,734	37%	272,856	54%



# UTILITIES

FEBRUARY	2018	2017	18 - 17 %	2016	18 - 16 %	2015	18 - 15 %	2014	18 - 14 %	2013	18 - 13 %	2012	18 - 12 %
TOTAL	71,257	73,091	-3%	66,430	7%	49,015	4%	50,630	1%	52,544	-3%	49,836	2%
In County	51,737	52,193	-1%	46,235	12%	33,246	11%	32,151	15%	35,136	5%	29,351	26%
Outside County	19,519	20,899	-7%	20,195	-3%	15,769	-12%	18,479	-25%	17,408	-20%	20,486	-32%

YEAR-TO-DATE	2018	2017	18 - 17 %	2016	18 - 16 %	2015	18 - 15 %	2014	18 - 14 %	2013	18 - 13 %	2012	18 - 12 %
TOTAL	145,488	152,393	-5%	146,478	-1%	104,591	-1%	107,962	-4%	106,308	-2%	108,490	-4%
In County	104,696	107,885	-3%	103,071	2%	69,575	7%	70,778	6%	68,837	9%	65,782	14%
Outside County	40,793	44,509	-8%	43,407	-6%	35,016	-17%	37,184	-22%	37,471	-22%	42,708	-32%

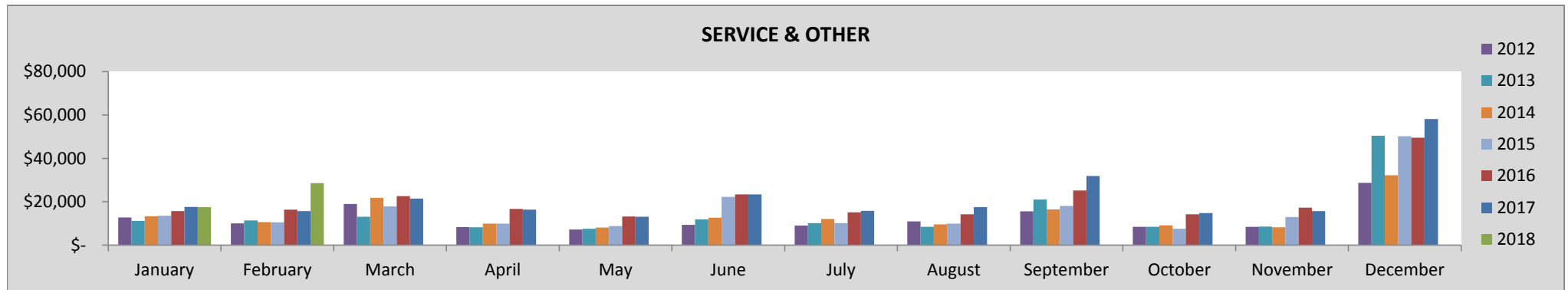




## SERVICE & OTHER

FEBRUARY	2018	2017	18 - 17 %	2016	18 - 16 %	2015	18 - 15 %	2014	18 - 14 %	2013	18 - 13 %	2012	18 - 12 %
TOTAL	28,554	15,657	82%	16,340	75%	10,446	95%	10,640	92%	11,406	79%	9,994	104%
Downtown	-	-	-	-	-	-	-	-	-	-	-	-	-
Old Town/Ski Area	2,672	2,672	0%	4,198	-36%	1,908	0%	1,908	0%	2,113	-10%	1,908	0%
In County	2,736	308	788%	346	691%	152	1186%	218	796%	1,204	62%	398	391%
Outside County	23,146	12,678	83%	11,796	96%	8,386	97%	8,514	94%	8,089	104%	7,687	115%

YEAR-TO-DATE	2018	2017	18 - 17 %	2016	18 - 16 %	2015	18 - 15 %	2014	18 - 14 %	2013	18 - 13 %	2012	18 - 12 %
TOTAL	46,028	33,325	38%	32,060	44%	23,939	37%	23,938	37%	22,520	46%	22,754	44%
Downtown	-	832	-100%	338	-100%	-	-	7	-100%	-	-	-	-
Old Town/Ski Area	5,999	5,344	12%	6,143	-2%	3,817	12%	3,817	12%	4,301	0%	4,559	-6%
In County	3,100	900	244%	989	213%	838	164%	1,237	79%	1,593	39%	1,003	121%
Outside County	36,930	26,250	41%	24,589	50%	19,285	37%	18,877	40%	16,625	59%	17,192	53%



## SALES TAX COMPARISON BY LOCATION

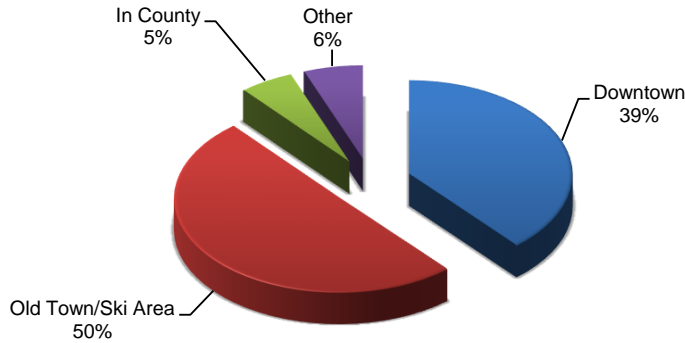
The following compares sales tax collections for the current month and year by location of the business. For lodging properties managed by a property management company, the lodging and accommodation taxes are reflected in the geographic area of the property management company offices.

### GEOGRAPHIC AREA

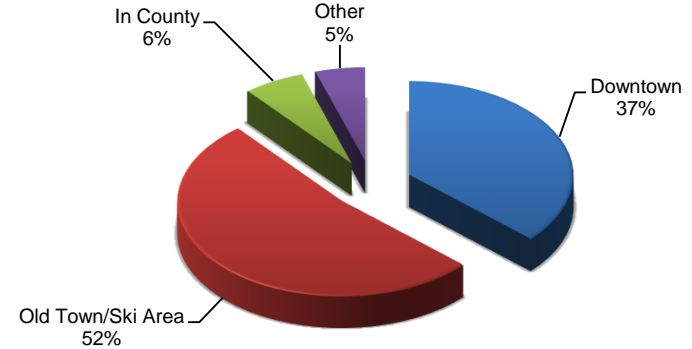
FEBRUARY	2018	2017	18 - 17 %	2016	18 - 16 %	2015	18 - 15 %	2014	18 - 14 %	2013	18 - 13 %	2012	18 - 12 %
Downtown	422,786	415,698	2%	352,329	20%	242,040	25%	207,754	45%	189,797	59%	188,678	60%
Old Town/Ski Area	569,228	534,177	7%	470,047	21%	321,410	27%	301,917	35%	292,164	39%	265,180	53%
In County	60,316	57,345	5%	52,194	16%	35,104	23%	34,272	26%	38,071	13%	30,992	39%
Outside County	66,740	47,915	39%	42,925	55%	31,614	51%	35,161	36%	33,140	44%	33,106	44%

YEAR-TO-DATE	2018	2017	18 - 17 %	2016	18 - 16 %	2015	18 - 15 %	2014	18 - 14 %	2013	18 - 13 %	2012	18 - 12 %
Downtown	852,387	748,162	14%	649,143	31%	474,387	28%	408,846	49%	405,198	50%	361,752	68%
Old Town/Ski Area	1,107,970	1,062,005	4%	921,197	20%	642,456	23%	591,541	34%	555,662	42%	512,423	54%
In County	117,225	122,836	-5%	115,364	2%	73,890	13%	75,463	11%	73,411	14%	69,154	21%
Outside County	128,901	100,654	28%	95,019	36%	70,617	30%	76,895	20%	71,488	29%	76,925	20%

**2018 YTD TAX COLLECTION BY GEOGRAPHIC AREA**

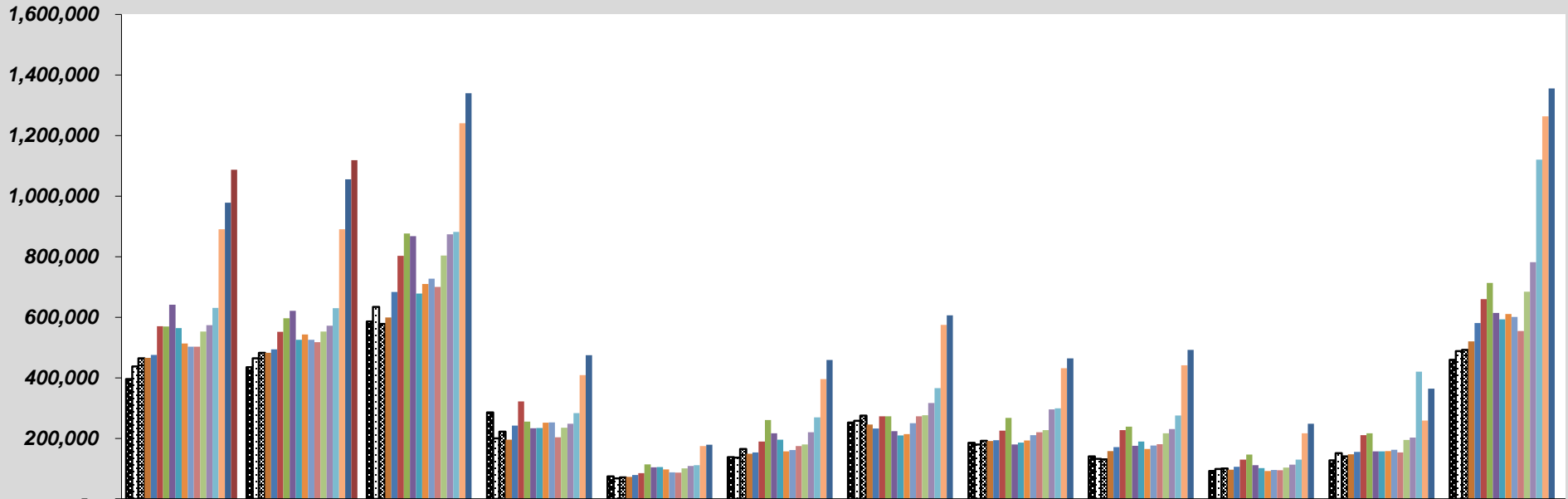


**2017 YTD TAX COLLECTION BY GEOGRAPHIC AREA**



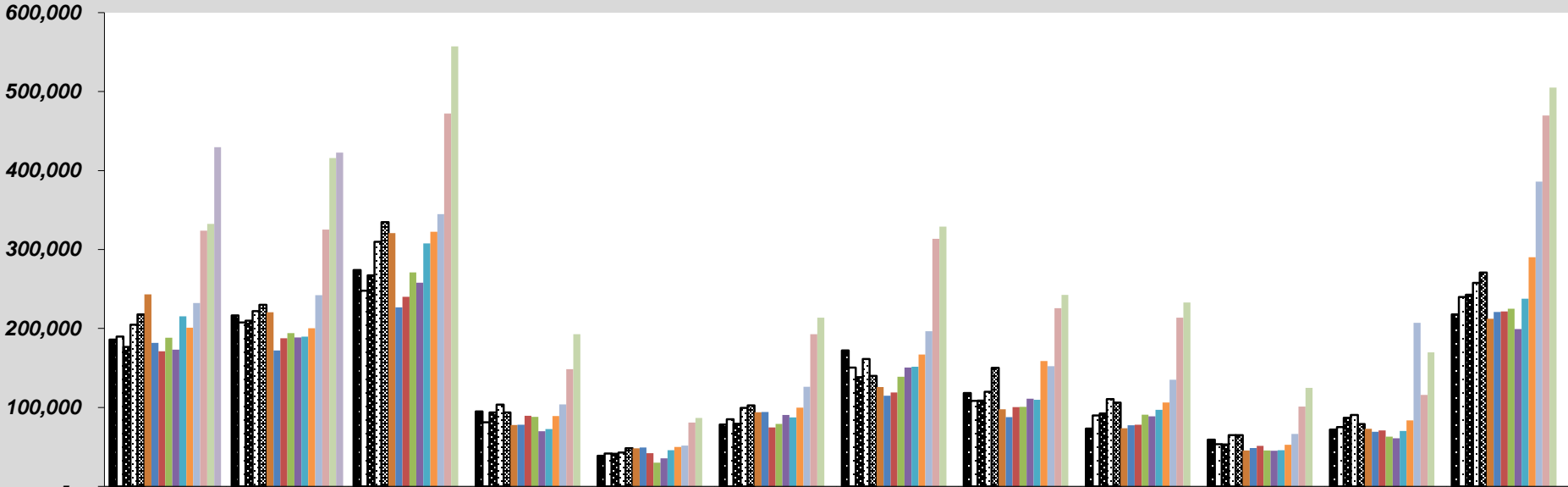
# SALES, LODGING AND ACCOMMODATIONS HISTORICAL COMPARISONS

## SALES, LODGING AND ACCOMMODATION TAX COMPARISONS BY MONTH TOTAL COLLECTED



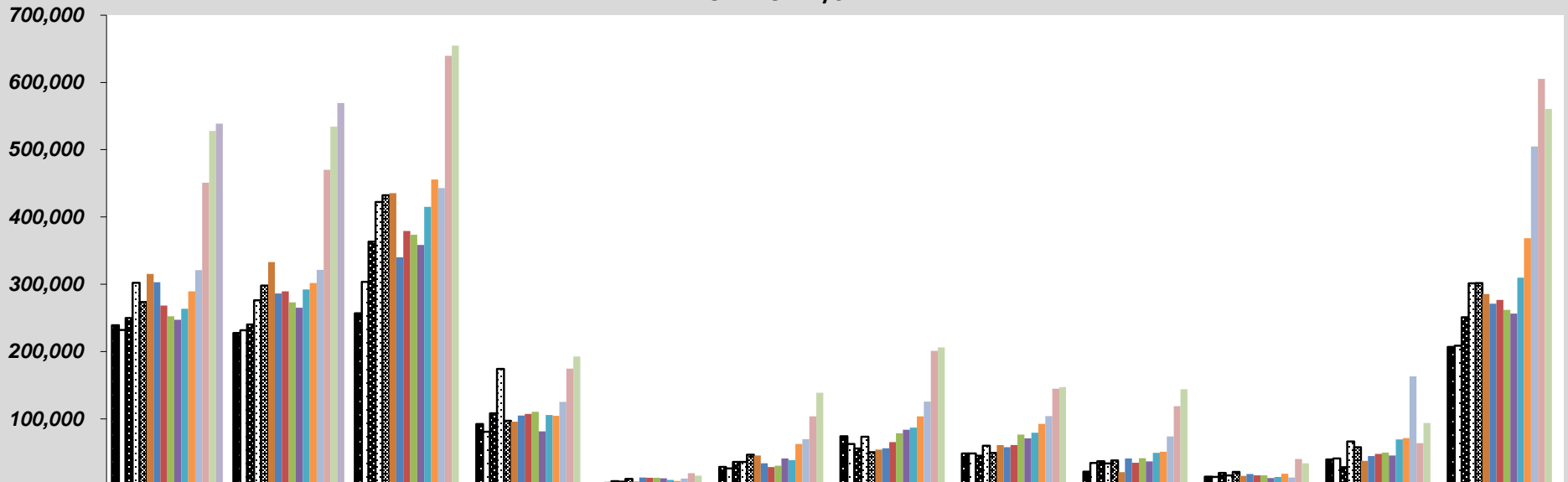
	January	February	March	April	May	June	July	August	September	October	November	December
2001	396,118	435,161	586,058	286,110	74,529	138,281	252,377	185,160	140,689	92,691	127,035	459,310
2002	437,866	464,721	634,021	200,114	67,944	136,732	258,112	179,879	132,364	99,136	151,316	487,690
2003	464,206	482,183	577,772	222,202	70,753	164,763	274,987	191,786	130,387	100,142	140,673	492,297
2004	465,636	482,218	599,007	195,530	73,016	149,574	245,261	190,902	157,771	96,273	147,306	520,560
2005	475,853	493,717	683,745	242,039	79,180	153,385	232,108	194,043	171,087	105,951	155,031	580,456
2006	570,565	551,930	802,785	321,874	84,686	189,148	273,277	225,736	227,240	129,595	210,441	659,792
2007	569,129	596,582	876,348	255,276	113,752	260,183	273,104	267,169	238,698	146,095	216,322	713,391
2008	641,147	621,092	868,007	233,065	104,450	216,318	224,060	179,559	175,072	111,701	157,267	614,364
2009	563,880	525,167	678,175	234,513	105,262	195,277	209,484	186,203	189,179	102,127	157,139	593,057
2010	512,902	542,805	709,436	251,866	97,725	157,098	214,305	192,812	165,332	92,548	157,639	610,366
2011	502,871	525,807	727,602	252,507	87,521	161,595	250,334	210,231	176,447	95,795	162,091	600,981
2012	502,299	517,956	700,085	203,100	87,169	174,678	272,955	219,843	180,454	94,880	153,135	554,761
2013	552,586	553,172	804,057	235,256	100,679	179,821	276,326	227,057	216,822	103,947	194,643	684,180
2014	573,641	571,643	873,650	248,271	108,475	220,579	316,845	295,888	230,432	113,455	202,296	781,781
2015	631,183	630,167	882,087	283,035	111,002	269,452	365,417	299,181	275,569	130,081	420,319	1,120,103
2016	890,228	890,496	1,240,267	408,748	174,479	395,600	575,107	431,393	441,625	216,422	258,633	1,263,430
2017	978,523	1,055,135	1,339,403	474,799	179,322	458,441	605,926	464,506	492,434	247,874	363,964	1,355,766
2018	1,087,413	1,119,070	-	-	-	-	-	-	-	-	-	-

**SALES, LODGING & ACCOMMODATION TAX COLLECTION  
DOWNTOWN**



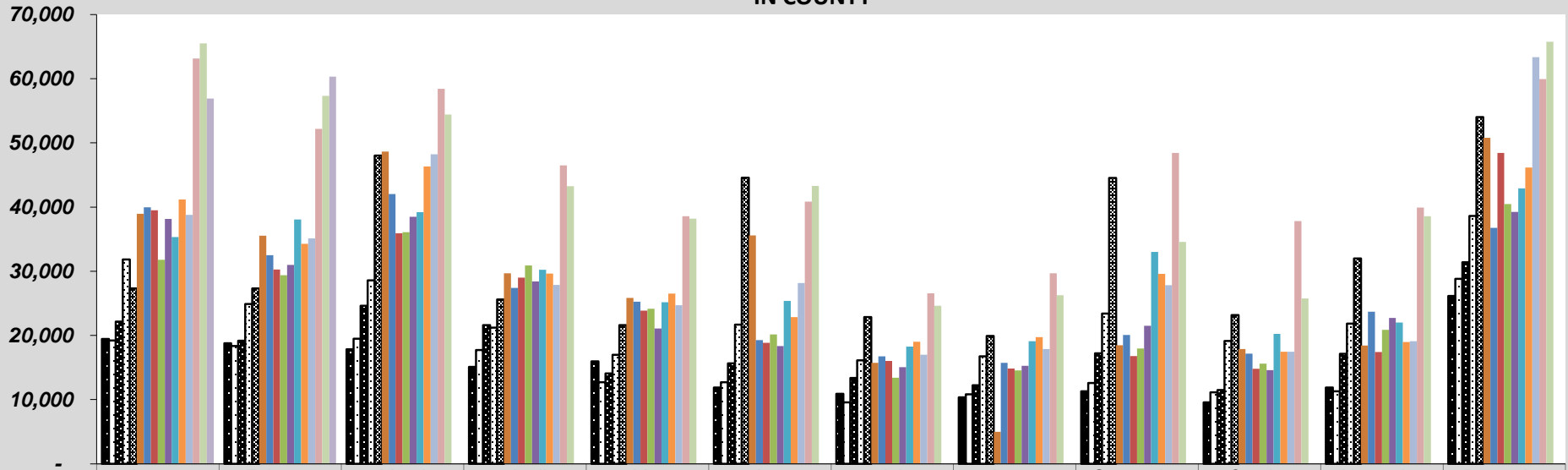
	January	February	March	April	May	June	July	August	September	October	November	December
■ 2003	186,050	216,502	274,068	94,855	38,853	78,285	172,064	118,390	73,387	59,362	71,992	217,888
□ 2004	189,887	207,596	247,987	81,394	41,700	85,062	150,598	108,521	89,811	53,559	75,232	239,742
■ 2005	176,642	209,770	267,426	93,554	41,267	79,262	138,438	108,790	92,455	53,214	87,103	242,741
□ 2006	204,761	221,968	309,736	103,529	42,822	99,396	161,219	119,911	110,464	64,862	90,392	257,854
■ 2007	217,699	229,852	334,603	93,599	48,448	102,629	139,872	150,255	106,139	65,071	79,112	270,895
■ 2008	243,252	220,418	320,783	77,884	48,347	93,834	125,674	97,840	73,717	45,459	72,886	212,444
■ 2009	181,728	172,141	226,780	78,035	49,152	94,181	114,744	87,776	77,334	48,662	69,072	220,810
■ 2010	171,120	187,573	240,275	89,547	42,217	74,635	118,894	100,342	78,172	51,453	70,919	221,734
■ 2011	188,189	194,049	270,875	88,113	30,094	79,026	139,041	100,726	90,948	45,525	62,920	224,976
■ 2012	173,074	188,678	257,893	70,038	35,506	90,502	150,484	111,248	88,797	45,321	60,855	199,407
■ 2013	215,401	189,797	307,803	72,535	45,830	87,541	151,451	109,582	96,971	45,852	70,072	237,820
■ 2014	201,092	200,294	322,386	89,055	50,002	99,863	167,058	158,668	106,210	52,837	83,697	290,278
■ 2015	232,347	242,040	344,909	103,776	51,846	126,036	196,688	152,158	134,995	66,429	207,075	385,820
■ 2016	323,814	325,329	472,227	148,531	80,821	192,872	313,468	225,582	213,844	101,005	115,762	469,531
■ 2017	332,464	415,698	557,291	192,896	86,709	213,645	328,944	242,362	232,931	124,963	169,769	505,005
■ 2018	429,601	422,786										

**SALES, LODGING & ACCOMMODATION TAX COLLECTION  
OLD TOWN/SKI AREA**



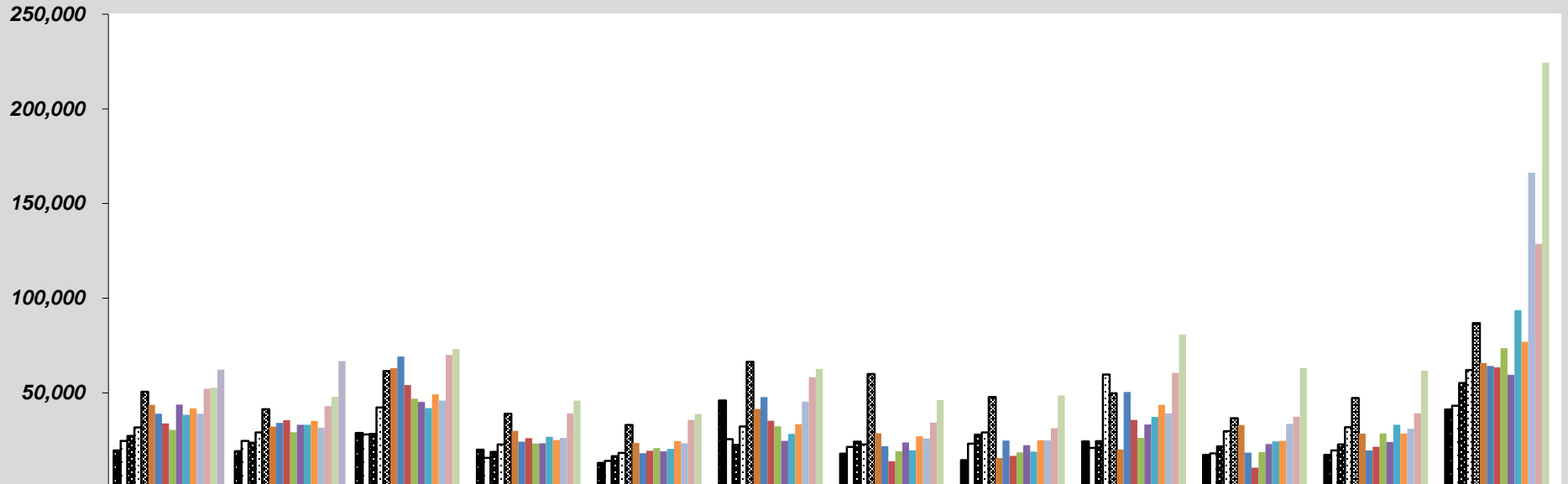
	January	February	March	April	May	June	July	August	September	October	November	December
■ 2003	239,159	227,710	257,069	92,273	2,985	28,593	74,198	48,645	21,358	13,966	39,555	207,026
□ 2004	231,985	231,628	303,503	80,802	4,662	26,255	62,663	48,560	34,494	13,614	41,203	208,826
▣ 2005	249,817	240,337	363,428	108,041	7,285	35,955	56,095	45,100	36,936	19,501	28,064	251,150
▤ 2006	302,207	276,069	422,156	174,404	6,586	35,812	73,267	59,996	33,638	15,911	66,392	301,244
▥ 2007	273,567	298,106	432,215	97,126	10,623	46,527	50,493	49,150	38,265	21,253	57,948	301,586
■ 2008	315,331	333,046	435,583	95,582	6,754	45,416	54,078	61,109	20,631	15,399	37,523	285,321
■ 2009	303,241	286,369	340,254	104,929	12,762	34,105	56,234	57,955	41,304	17,884	44,810	271,322
■ 2010	268,400	289,347	379,096	107,307	12,249	28,260	65,474	60,978	34,732	15,892	47,826	276,704
■ 2011	252,370	273,178	373,778	110,331	12,499	30,164	78,773	76,461	41,354	15,951	49,806	261,944
■ 2012	247,243	265,180	358,431	81,254	11,503	41,207	83,663	70,982	36,857	12,082	45,539	256,535
■ 2013	263,498	292,164	415,145	105,716	9,356	38,613	86,923	79,443	49,618	13,533	69,390	309,713
■ 2014	289,624	301,917	455,852	104,564	7,504	62,532	103,665	92,581	51,007	18,515	71,224	368,350
■ 2015	321,047	321,410	443,069	125,241	11,083	69,894	125,802	104,232	73,623	12,637	163,159	504,709
■ 2016	451,149	470,047	639,556	174,693	19,378	103,691	200,792	144,791	118,858	40,207	63,661	605,208
■ 2017	527,828	534,177	654,562	192,808	15,554	138,860	206,139	147,247	144,119	34,102	93,831	560,548
■ 2018	538,742	569,228										

## SALES, LODGING & ACCOMMODATION TAX COLLECTION IN COUNTY



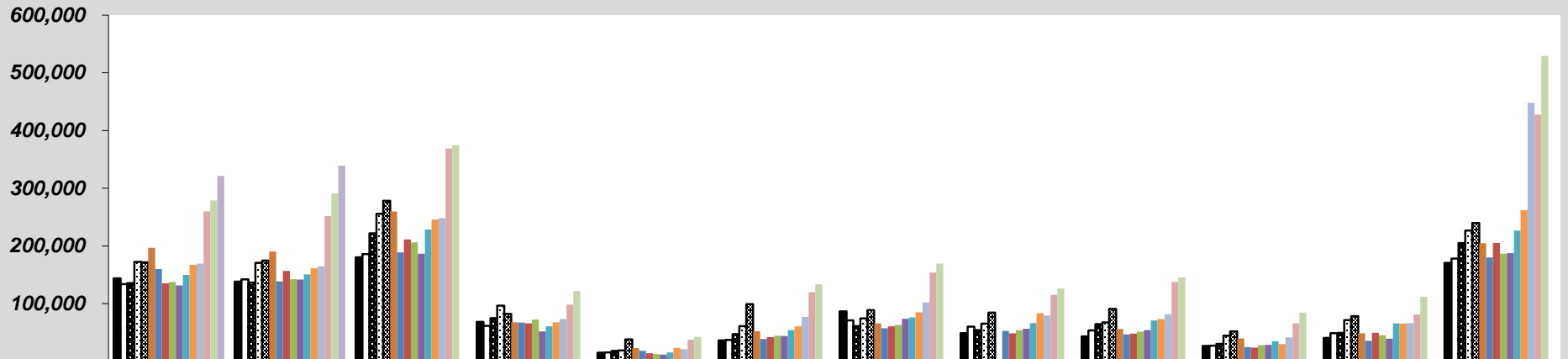
	January	February	March	April	May	June	July	August	September	October	November	December
■ 2003	19,438	18,776	17,844	15,101	15,976	11,878	10,915	10,351	11,306	9,571	11,896	26,170
□ 2004	19,232	18,366	19,494	17,714	12,728	12,706	9,567	10,818	12,595	11,144	11,287	28,812
▣ 2005	22,170	19,183	24,635	21,595	14,080	15,654	13,384	12,255	17,210	11,484	17,125	31,427
▤ 2006	31,834	24,882	28,583	21,213	16,998	21,677	16,108	16,757	23,420	19,132	21,852	38,638
▥ 2007	27,327	27,338	48,020	25,622	21,607	44,572	22,868	19,918	44,524	23,183	31,980	54,043
■ 2008	38,948	35,529	48,653	29,698	25,836	35,563	15,733	5,000	18,460	17,866	18,435	50,805
■ 2009	39,984	32,511	42,050	27,386	25,237	19,262	16,756	15,722	20,093	17,179	23,712	36,765
■ 2010	39,497	30,275	35,905	29,009	23,882	18,869	16,018	14,864	16,767	14,785	17,426	48,425
■ 2011	31,796	29,399	36,071	30,914	24,152	20,177	13,418	14,569	17,957	15,592	20,855	40,472
■ 2012	38,162	30,992	38,510	28,413	21,093	18,348	15,047	15,259	21,503	14,584	22,724	39,260
■ 2013	35,340	38,071	39,188	30,223	25,179	25,377	18,257	19,097	33,002	20,257	22,001	42,911
■ 2014	41,191	34,272	46,322	29,636	26,531	22,842	19,033	19,736	29,589	17,467	18,974	46,181
■ 2015	38,786	35,104	48,235	27,869	24,708	28,180	16,996	17,891	27,820	17,458	19,087	63,367
■ 2016	63,171	52,194	58,438	46,480	38,558	40,839	26,584	29,702	48,452	37,827	39,936	59,958
■ 2017	65,491	57,345	54,410	43,239	38,217	43,317	24,624	26,262	34,566	25,753	38,577	65,780
■ 2018	56,909	60,316										

**SALES, LODGING & ACCOMMODATION TAX COLLECTION  
OUTSIDE COUNTY**



	January	February	March	April	May	June	July	August	September	October	November	December
■ 2003	19,558	19,194	28,802	19,973	12,938	46,007	17,810	14,400	24,336	17,245	17,230	41,213
□ 2004	24,533	24,628	28,023	15,620	13,985	25,551	21,432	23,124	20,871	17,956	19,583	43,180
■ 2005	27,223	23,697	28,257	18,850	16,549	22,514	24,191	27,899	24,485	21,752	22,738	55,138
□ 2006	31,763	29,011	42,310	22,728	18,280	32,263	22,683	29,072	59,718	29,689	31,805	62,056
■ 2007	50,536	41,286	61,510	38,929	33,074	66,455	59,872	47,846	49,770	36,588	47,282	86,867
■ 2008	43,616	32,099	62,989	29,901	23,513	41,505	28,575	15,610	20,143	32,977	28,423	65,793
■ 2009	38,927	34,146	69,090	24,162	18,111	47,729	21,750	24,750	50,449	18,402	19,545	64,161
■ 2010	33,885	35,610	54,160	26,002	19,378	35,334	13,920	16,628	35,661	10,418	21,467	63,503
■ 2011	30,516	29,181	46,878	23,149	20,780	32,228	19,103	18,475	26,188	18,728	28,510	73,588
■ 2012	43,820	33,106	45,251	23,395	19,064	24,622	23,762	22,354	33,298	22,893	24,018	59,557
■ 2013	38,347	33,140	41,922	26,782	20,315	28,290	19,696	18,935	37,231	24,304	33,179	93,736
■ 2014	41,734	35,161	49,091	25,053	24,438	33,434	27,089	24,902	43,626	24,635	28,400	76,972
■ 2015	39,004	31,614	45,875	26,148	23,364	45,342	25,930	24,901	39,132	33,557	30,997	166,207
■ 2016	52,094	42,925	70,046	39,044	35,723	58,199	34,263	31,318	60,471	37,384	39,274	128,732
■ 2017	52,739	47,915	73,140	45,856	38,841	62,619	46,219	48,635	80,818	63,056	61,787	224,433
■ 2018	62,162	66,740										

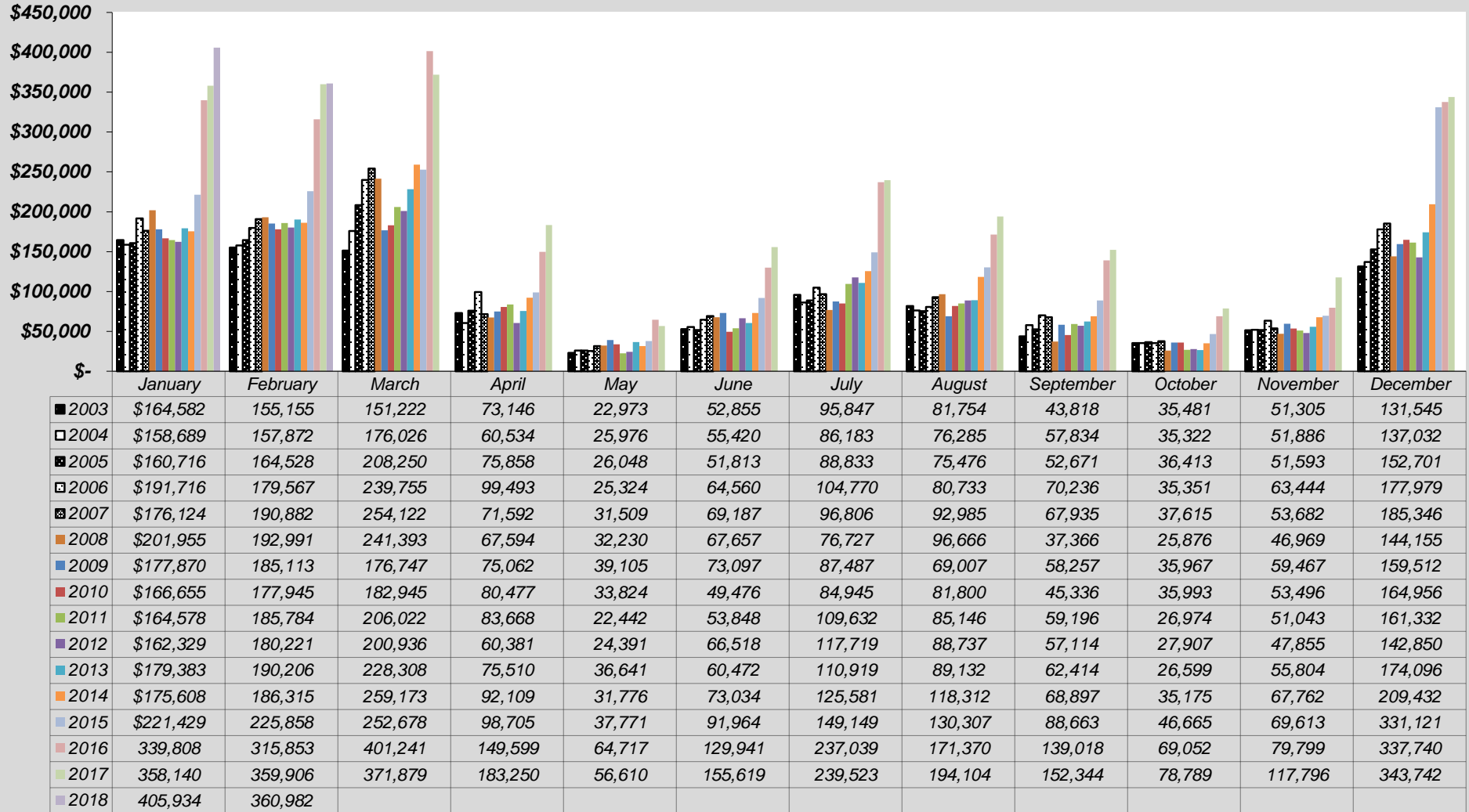
**SALES & TRANSIT/TRAILS TAX COLLECTION  
RETAIL**



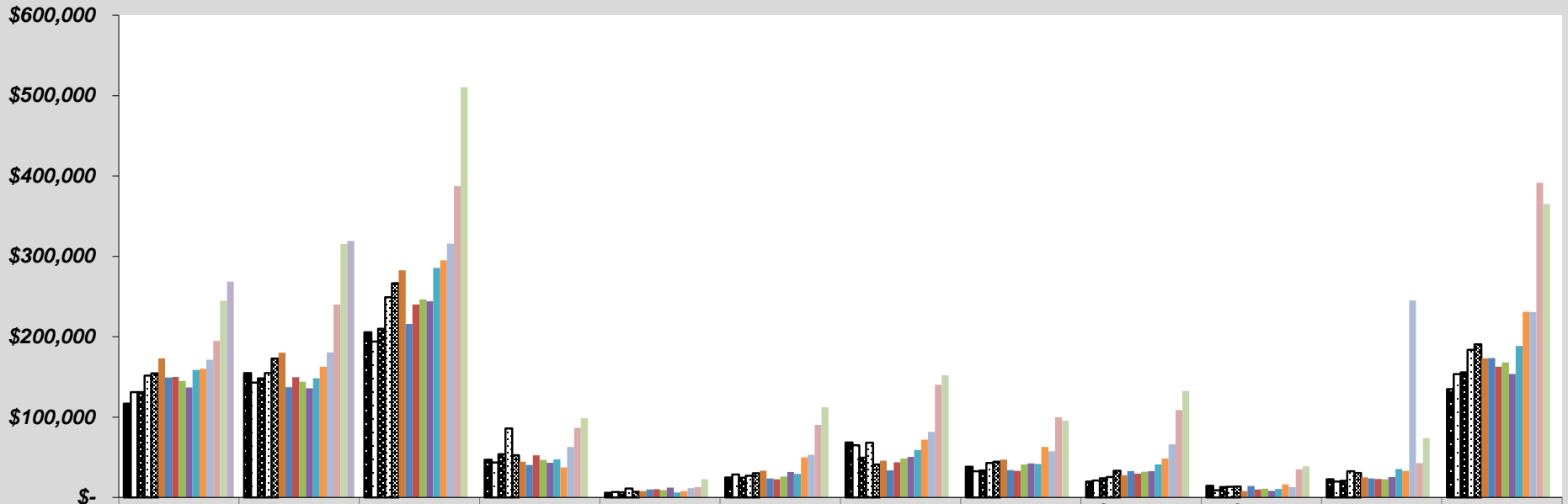
	January	February	March	April	May	June	July	August	September	October	November	December
■ 2003	143,853	138,061	180,322	68,254	15,019	36,459	86,450	48,853	43,411	26,818	40,485	170,929
□ 2004	134,027	141,965	185,800	61,439	15,698	37,283	70,845	59,997	53,695	27,357	48,923	178,325
▣ 2005	135,842	136,529	221,859	75,009	17,953	47,192	61,070	54,271	64,559	30,328	49,410	204,921
▤ 2006	172,441	170,889	255,944	96,680	18,826	61,102	74,545	65,526	67,630	44,766	71,608	226,795
▥ 2007	171,630	174,663	278,155	82,191	38,171	99,368	88,600	84,484	91,183	52,028	78,259	239,875
▧ 2008	196,774	190,185	259,964	67,851	22,909	52,513	65,726	1,334	55,883	39,718	48,545	204,862
▨ 2009	160,021	138,777	188,917	67,338	18,171	38,719	57,545	52,829	46,508	24,684	35,599	180,277
▩ 2010	135,351	156,779	211,409	65,656	14,205	41,961	60,773	48,741	47,976	23,967	49,746	205,036
■ 2011	137,789	142,197	205,968	72,394	12,758	44,336	63,234	54,273	51,223	28,183	45,173	186,450
■ 2012	131,584	142,022	186,441	51,662	11,876	44,121	73,982	56,521	54,088	28,587	39,307	187,752
■ 2013	149,706	150,901	228,702	60,486	15,313	54,189	75,957	66,525	71,131	35,273	65,692	226,484
■ 2014	167,323	161,359	245,915	67,866	23,421	60,586	84,806	83,332	73,378	30,056	65,498	262,121
■ 2015	169,407	164,456	248,354	73,165	21,258	76,878	102,255	79,485	81,759	41,416	66,307	448,244
■ 2016	259,773	251,870	368,954	98,324	37,444	120,079	153,872	115,098	137,751	66,048	81,252	427,649
■ 2017	278,797	290,957	374,849	121,825	42,540	133,383	169,312	126,647	145,499	84,532	112,050	529,369
■ 2018	321,165	339,138										



**SALES & TRANSIT/TRAILS TAX COLLECTION  
RESTAURANT & BAR**



**LODGING, ACCOMMODATION & TRANSIT/TRAILS TAX COLLECTION  
LODGING & ACCOMMODATION**



	January	February	March	April	May	June	July	August	September	October	November	December
2003	\$116,576	154,854	205,340	46,903	5,891	24,792	68,378	38,335	19,681	14,388	22,599	134,711
2004	\$131,105	142,907	193,888	43,621	6,705	28,565	64,974	32,431	21,203	8,958	19,799	153,312
2005	\$131,163	148,114	210,006	53,769	6,293	24,364	49,524	33,455	23,848	12,802	20,833	155,768
2006	\$151,710	154,652	249,036	85,807	10,947	26,829	68,111	42,812	25,334	13,368	32,679	183,782
2007	\$154,306	172,844	266,603	52,463	7,106	30,041	40,991	44,330	33,084	13,674	30,486	190,511
2008	\$172,942	180,032	282,480	44,407	7,761	33,491	45,583	47,216	27,568	7,765	25,082	173,178
2009	\$149,318	137,171	215,961	40,330	9,827	23,683	33,729	33,986	32,668	14,352	23,470	173,308
2010	\$149,765	149,730	240,103	52,497	10,094	22,741	43,553	32,942	29,629	9,916	22,864	162,690
2011	\$145,055	143,887	246,277	46,712	9,197	25,935	48,298	41,195	32,054	10,832	22,597	167,864
2012	\$136,974	135,882	244,000	43,097	12,262	31,738	50,561	42,407	32,665	8,087	25,331	153,559
2013	\$158,620	148,115	285,673	47,479	6,301	29,452	59,059	41,608	40,927	10,588	35,236	188,426
2014	\$160,080	162,699	294,972	37,320	7,984	49,830	71,947	62,806	48,295	16,189	33,054	230,844
2015	\$171,278	180,392	315,771	62,688	11,414	53,163	81,727	57,509	66,310	12,863	245,046	230,507
2016	\$194,879	240,002	387,339	86,691	12,808	90,268	140,270	99,814	108,649	34,965	42,829	391,429
2017	\$244,615	315,524	510,268	98,823	22,687	112,065	152,005	95,706	132,485	38,747	73,924	365,135
2018	\$268,608	319,140	-	-	-	-	-	-	-	-	-	-

**Town of Winter Park, CO**  
**Summarized Financial Report**  
**March 31, 2018**  
(in thousands)



**Summarized Balance Sheet**

	<u>2018</u>	<u>2017</u>
Cash & Investments	11,493	10,282
Current Liabilities	1,166	934
Long-Term Debt	17,469	8,341
Fund Balance	11,747	11,786

**Statement of Revenues & Expenditures**

	<u>YTD</u>			<u>2018 Budget</u>
	<u>2018</u>	<u>2017</u>		
<b><u>Revenue</u></b>				
Sales, Lodging & Transit Tax	\$ 2,208	\$ 2,106		\$ 8,415
Real Estate Transfer Tax	270	213		1,001
Property Tax	140	127		398
Other	286	143		1,489
Law Enforcement	151	152		678
Building Services	63	50		456
Transit	220	129		1,783
<b>Total Revenues</b>	<b>\$ 3,338</b>	<b>\$ 2,920</b>		<b>\$ 14,220</b>
<b><u>Expenditures</u></b>				
Personnel	\$ 797	\$ 799		\$ 3,590
Operating Costs	703	661		2,613
Transit Contract Services	544	545		2,093
Community Marketing/Development	562	564		1,652
Debt Service	45	43		1,222
<b>Total Expenditures</b>	<b>2,651</b>	<b>2,612</b>		<b>11,170</b>

**Capital Expenditures**

	<u>2018</u>	<u>2018 Budget</u>
Project Expenditures	<u>\$ 12</u>	<u>\$ 2,826</u>
Equipment Expenditures	<u>\$ 31</u>	<u>\$ 1,293</u>