

# TOWN OF WINTER PARK, CO

## January 2021



### SALES, LODGING, ACCOMMODATION AND TRANSIT/TRAILS TAX REPORT

The Town of Winter Park Sales, Lodging, Accommodation, and Trails/Transit Tax Report examines tax collections for the month of January 2021, which were remitted to the Town in February 2021, and includes an analysis for the year-to-date results along with prior year results.

#### Notes & Changes for Comparisons

A Transit & Trails Sales and Lodging tax became effective on December 1, 2015 which increased the Town's sales tax rate from 5% to 7%. This new tax is reported separately on the "Summary Results" page but will not be separately reported in the "Tax Comparison" section that follows. However, to remain consistent in comparisons to 2015 and prior years, the "Percentage" column for each year will be calculated based on a 5% sales tax rate.

### SUMMARY RESULTS FOR SALES, LODGING, ACCOMMODATION AND TRANSIT/TRAILS TAX

The Town of Winter Park's January 2021 sales tax collections were 9% below January 2020 collections. The sector with the largest decline in collections (33%) was the Restaurant/Bar Sector. This sector continues to operate under COVID 19 pandemic restrictions. For the month of January 2021 collections exceeded initial forecasts. The Town will continue to monitor sales tax collections and adjust the financial plan accordingly.

#### Current Month

| 7% Tax                       | January<br>2021 | January<br>2020 | 21-20<br>% | January<br>2019 | 21-19<br>% | January<br>2018 | 21-18<br>% | January<br>2017 | 21-17<br>% | January<br>2016 | 21-16<br>% | January<br>2015 | 21-15<br>% |
|------------------------------|-----------------|-----------------|------------|-----------------|------------|-----------------|------------|-----------------|------------|-----------------|------------|-----------------|------------|
| Sales Tax - Not Lodging (5%) | 567,644         | 668,959         | -15%       | 615,138         | -8%        | 584,861         | -3%        | 524,220         | 8%         | 496,678         | 14%        | 459,905         | 23%        |
| Lodging/Accomm Tax (5%)      | 244,989         | 227,324         | 8%         | 223,863         | 9%         | 191,863         | 28%        | 174,725         | 40%        | 139,199         | 76%        | 171,278         | 43%        |
| Monthly Total (5%)           | 812,633         | 896,283         | -9%        | 839,002         | -3%        | 776,724         | 5%         | 698,945         | 16%        | 635,877         | 28%        | 631,183         | 29%        |
| Transit & Trails Tax (2%)    | 325,053         | 358,513         | -9%        | 335,601         | -3%        | 310,689         | 5%         | 279,578         | 16%        | 254,351         |            | -               |            |
| Total Collected for Month    | 1,137,686       | 1,254,797       | -9%        | 1,174,602       | -3%        | 1,087,413       | 5%         | 978,523         | 16%        | 890,228         | 28%        | 631,183         | 80%        |

#### Year-To-Date

| 7% Tax                       | YTD<br>2021 | YTD<br>2020 | 21-20<br>% | YTD<br>2019 | 21-19<br>% | YTD<br>2018 | 21-18<br>% | YTD<br>2017 | 21-17<br>% | YTD<br>2016 | 21-16<br>% | YTD<br>2015 | 21-15<br>% |
|------------------------------|-------------|-------------|------------|-------------|------------|-------------|------------|-------------|------------|-------------|------------|-------------|------------|
| Sales Tax - Not Lodging (5%) | 567,644     | 668,959     | -15%       | 615,138     | -8%        | 584,861     | -3%        | 524,220     | 8%         | 496,678     | 14%        | 459,905     | 23%        |
| Lodging/Accomm Tax (5%)      | 244,989     | 227,324     | 8%         | 223,863     | 9%         | 191,863     | 28%        | 174,725     | 40%        | 139,199     | 76%        | 171,278     | 43%        |
| YTD Total (5%)               | 812,633     | 896,283     | -9%        | 839,002     | -3%        | 776,724     | 5%         | 698,945     | 16%        | 635,877     | 28%        | 631,183     | 29%        |
| Transit & Trails Tax (2%)    | 325,053     | 358,513     | -9%        | 335,601     | -3%        | 310,689     | 5%         | 279,578     | 16%        | 254,351     |            | -           |            |
| Total Collected for Year     | 1,137,686   | 1,254,797   | -9%        | 1,174,602   | -3%        | 1,087,413   | 5%         | 978,523     | 16%        | 890,228     | 28%        | 631,183     | 80%        |

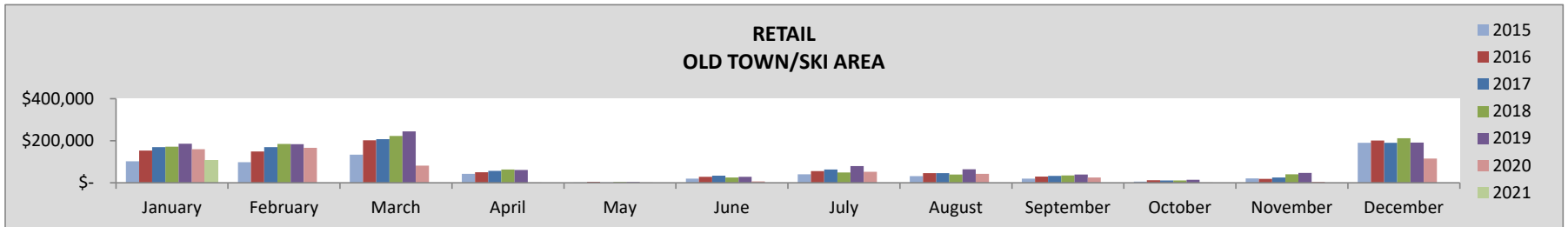
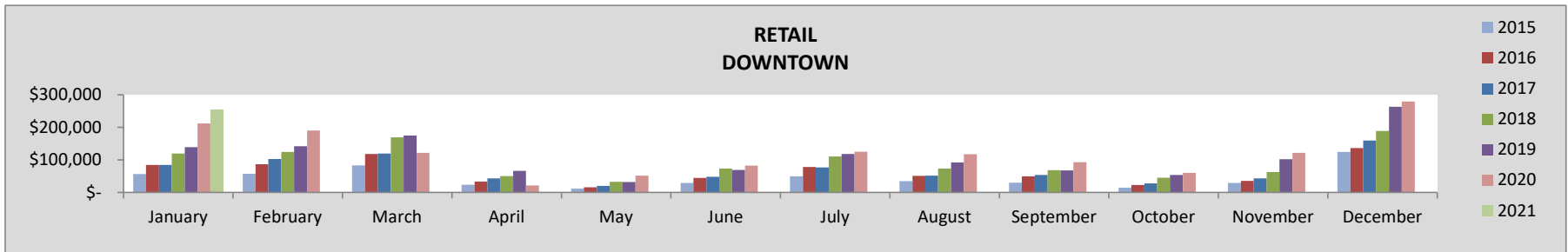
## TAX COMPARISON BY INDUSTRY CLASS AND LOCATION

The following compares sales, lodging and accommodations tax collections for the current month and year by sector and location of the business.

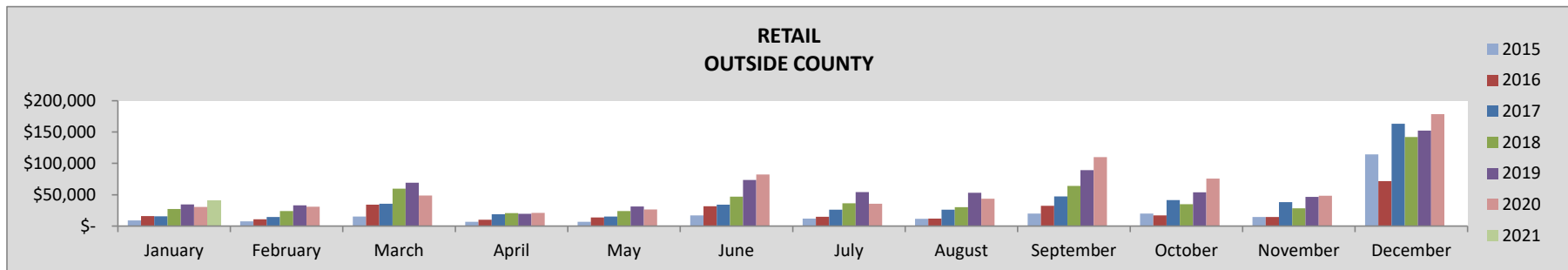
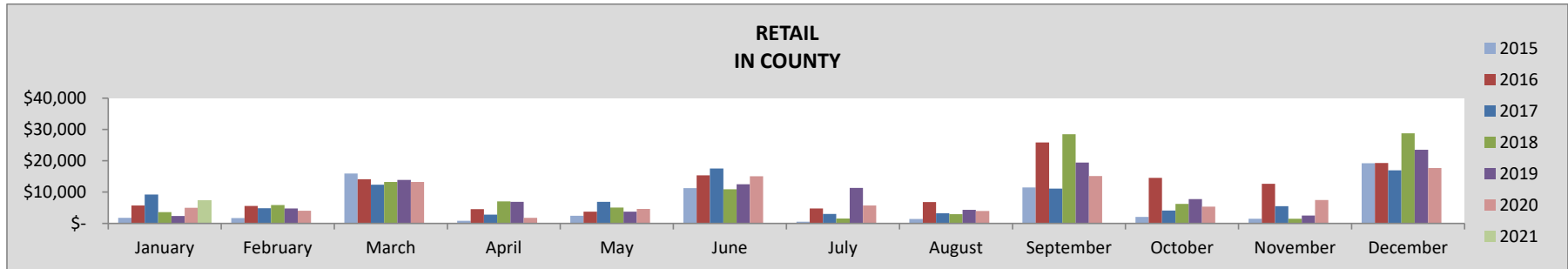
### RETAIL

| January           | 2021    | 2020    | 21-20% | 2019    | 21-19% | 2018    | 21-18% | 2017    | 21-17% | 2016    | 21-16% | 2015    | 21-15% |
|-------------------|---------|---------|--------|---------|--------|---------|--------|---------|--------|---------|--------|---------|--------|
| TOTAL             | 408,313 | 407,032 | 0%     | 362,009 | 13%    | 321,165 | 27%    | 278,797 | 46%    | 259,773 | 57%    | 169,407 | 72%    |
| Downtown          | 254,484 | 211,867 | 20%    | 138,852 | 83%    | 119,218 | 113%   | 84,223  | 202%   | 84,272  | 202%   | 56,757  | 220%   |
| Old Town/Ski Area | 105,361 | 159,544 | -34%   | 186,234 | -43%   | 171,256 | -38%   | 169,810 | -38%   | 153,722 | -31%   | 102,022 | -26%   |
| In County         | 7,440   | 5,028   | 48%    | 2,343   | 218%   | 3,587   | 107%   | 9,206   | -19%   | 5,691   | 31%    | 1,771   | 200%   |
| Outside County    | 41,028  | 30,593  | 34%    | 34,580  | 19%    | 27,105  | 51%    | 15,557  | 164%   | 16,088  | 155%   | 8,858   | 231%   |

| YEAR-TO-DATE      | 2021    | 2020    | 21-20% | 2019    | 21-19% | 2018    | 21-18% | 2017    | 21-17% | 2016    | 21-16% | 2015    | 21-15% |
|-------------------|---------|---------|--------|---------|--------|---------|--------|---------|--------|---------|--------|---------|--------|
| TOTAL             | 408,313 | 407,032 | 0%     | 362,009 | 13%    | 321,165 | 27%    | 278,797 | 46%    | 259,773 | 57%    | 169,407 | 72%    |
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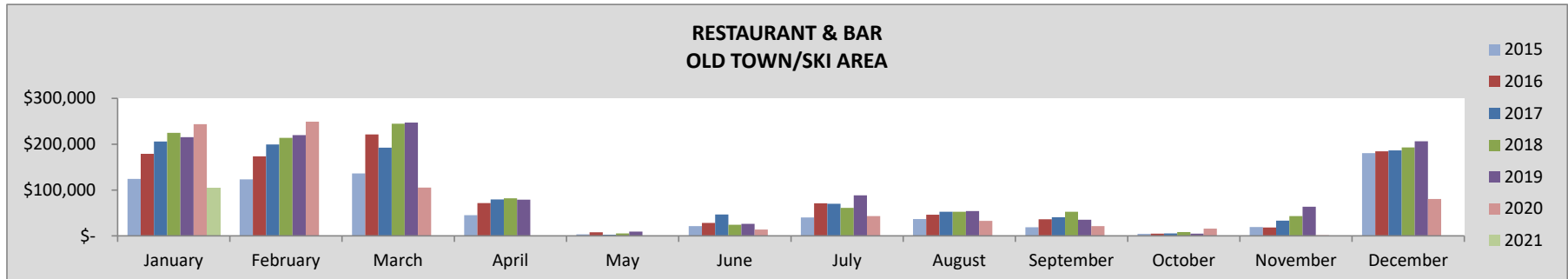
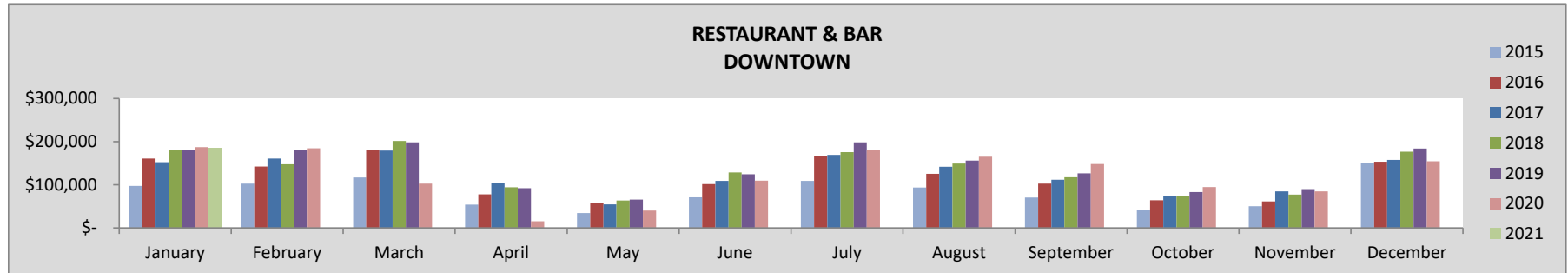
## RETAIL - CONTINUED



## RESTAURANT & BAR

| January           | 2021    | 2020    | 21-20% | 2019    | 21-19% | 2018    | 21-18% | 2017    | 21-17% | 2016    | 21-16% | 2015    | 21-15% |
|-------------------|---------|---------|--------|---------|--------|---------|--------|---------|--------|---------|--------|---------|--------|
| TOTAL             | 288,831 | 430,906 | -33%   | 396,280 | -27%   | 405,934 | -29%   | 358,140 | -19%   | 339,808 | -15%   | 221,429 | -7%    |
| Downtown          | 185,021 | 187,009 | -1%    | 180,862 | 2%     | 181,249 | 2%     | 152,130 | 22%    | 160,780 | 15%    | 97,388  | 36%    |
| Old Town/Ski Area | 103,810 | 243,897 | -57%   | 215,417 | -52%   | 224,685 | -54%   | 206,010 | -50%   | 179,028 | -42%   | 124,041 | -40%   |

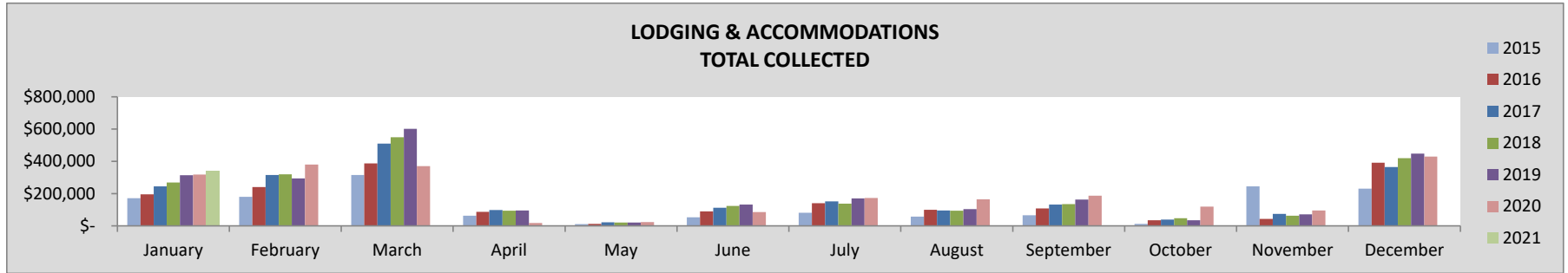
| YEAR-TO-DATE      | 2021    | 2020    | 21-20% | 2019    | 21-19% | 2018    | 21-18% | 2017    | 21-17% | 2016    | 21-16% | 2015    | 21-15% |
|-------------------|---------|---------|--------|---------|--------|---------|--------|---------|--------|---------|--------|---------|--------|
| TOTAL             | 288,831 | 430,906 | -33%   | 396,280 | -27%   | 405,934 | -29%   | 358,140 | -19%   | 339,808 | -15%   | 221,429 | -7%    |
| Downtown          | 185,021 | 187,009 | -1%    | 180,862 | 2%     | 181,249 | 2%     | 152,130 | 22%    | 160,780 | 15%    | 97,388  | 36%    |
| Old Town/Ski Area | 103,810 | 243,897 | -57%   | 215,417 | -52%   | 224,685 | -54%   | 206,010 | -50%   | 179,028 | -42%   | 124,041 | -40%   |



## LODGING & ACCOMMODATION

| January | 2021    | 2020    | 21-20% | 2019    | 21-19% | 2018    | 21-18% | 2017    | 21-17% | 2016    | 21-16% | 2015    | 21-15% |
|---------|---------|---------|--------|---------|--------|---------|--------|---------|--------|---------|--------|---------|--------|
| TOTAL   | 342,984 | 318,254 | 8%     | 313,408 | 9%     | 268,608 | 28%    | 244,615 | 40%    | 194,879 | 76%    | 171,278 | 43%    |

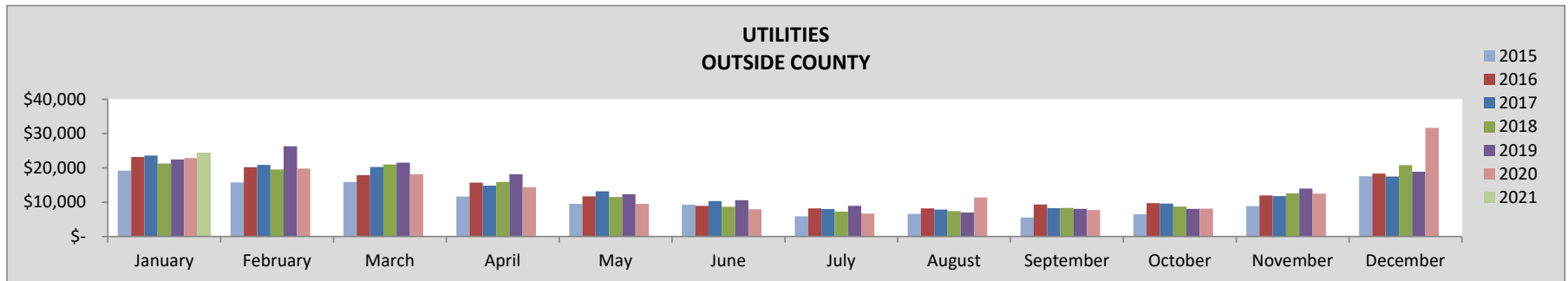
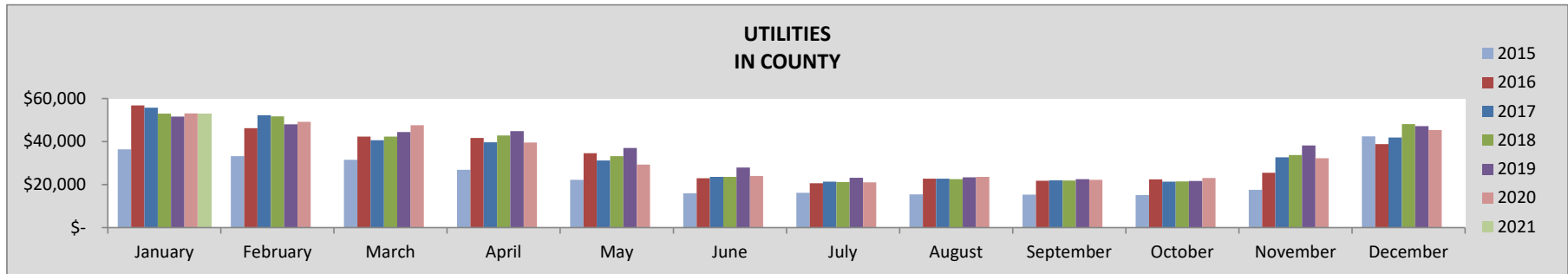
| YEAR-TO-DATE | 2021    | 2020    | 21-20% | 2019    | 21-19% | 2018    | 21-18% | 2017    | 21-17% | 2016    | 21-16% | 2015    | 21-15% |
|--------------|---------|---------|--------|---------|--------|---------|--------|---------|--------|---------|--------|---------|--------|
| TOTAL        | 342,984 | 318,254 | 8%     | 313,408 | 9%     | 268,608 | 28%    | 244,615 | 40%    | 194,879 | 76%    | 171,278 | 43%    |



# UTILITIES

| January        | 2021   | 2020   | 21-20% | 2019   | 21-19% | 2018   | 21-18% | 2017   | 21-17% | 2016   | 21-16% | 2015   | 21-15% |
|----------------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|
| TOTAL          | 77,494 | 75,923 | 2%     | 74,087 | 5%     | 74,231 | 4%     | 79,302 | -2%    | 80,048 | -3%    | 55,576 | 0%     |
| In County      | 52,947 | 53,037 | 0%     | 51,607 | 3%     | 52,958 | 0%     | 55,692 | -5%    | 56,836 | -7%    | 36,329 | 4%     |
| Outside County | 24,548 | 22,887 | 7%     | 22,480 | 9%     | 21,273 | 15%    | 23,610 | 4%     | 23,212 | 6%     | 19,247 | -9%    |

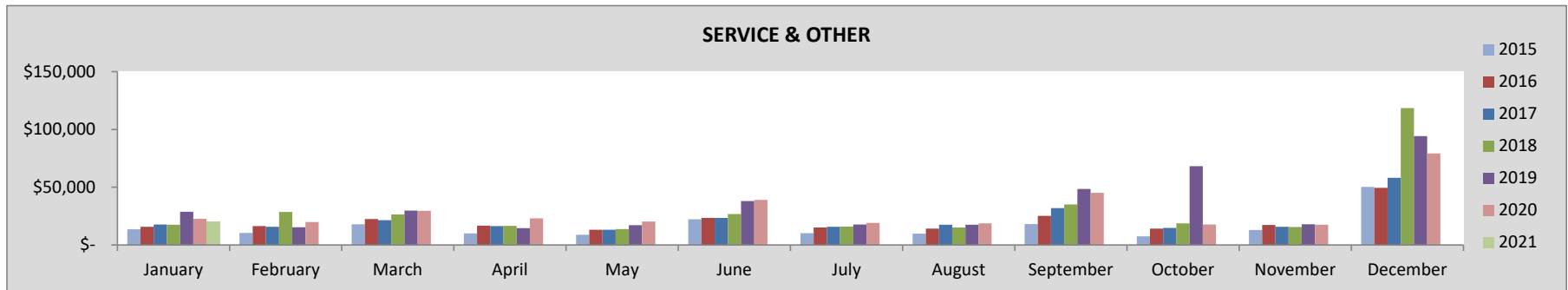
| YEAR-TO-DATE   | 2021   | 2020   | 21-20% | 2019   | 21-19% | 2018   | 21-18% | 2017   | 21-17% | 2016   | 21-16% | 2015   | 21-15% |
|----------------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|
| TOTAL          | 77,494 | 75,923 | 2%     | 74,087 | 5%     | 74,231 | 4%     | 79,302 | -2%    | 80,048 | -3%    | 55,576 | 0%     |
| In County      | 52,947 | 53,037 | 0%     | 51,607 | 3%     | 52,958 | 0%     | 55,692 | -5%    | 56,836 | -7%    | 36,329 | 4%     |
| Outside County | 24,548 | 22,887 | 7%     | 22,480 | 9%     | 21,273 | 15%    | 23,610 | 4%     | 23,212 | 6%     | 19,247 | -9%    |



## SERVICE & OTHER

| January           | 2021   | 2020   | 21-20% | 2019   | 21-19% | 2018   | 21-18% | 2017   | 21-17% | 2016   | 21-16% | 2015   | 21-15% |
|-------------------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|
| TOTAL             | 20,063 | 22,682 | -12%   | 28,818 | -30%   | 17,474 | 15%    | 17,668 | 14%    | 15,719 | 28%    | 13,493 | 6%     |
| Downtown          | 287    | 2,218  | -87%   | 32     | 803%   | -      | -      | 832    | -65%   | 338    | -15%   | -      | -      |
| Old Town/Ski Area | 2,672  | 2,672  | 0%     | 2,672  | 0%     | 3,327  | -20%   | 2,672  | 0%     | 1,945  | 37%    | 1,908  | 0%     |
| In County         | 680    | 2,395  | -72%   | 335    | 103%   | 364    | 87%    | 592    | 15%    | 643    | 6%     | 686    | -29%   |
| Outside County    | 16,425 | 15,397 | 7%     | 25,780 | -36%   | 13,783 | 19%    | 13,572 | 21%    | 12,794 | 28%    | 10,899 | 8%     |

| YEAR-TO-DATE      | 2021   | 2020   | 21-20% | 2019   | 21-19% | 2018   | 21-18% | 2017   | 21-17% | 2016   | 21-16% | 2015   | 21-15% |
|-------------------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|
| TOTAL             | 20,063 | 22,682 | -12%   | 28,818 | -30%   | 17,474 | 15%    | 17,668 | 14%    | 15,719 | 28%    | 13,493 | 6%     |
| Downtown          | 287    | 2,218  | -87%   | 32     | 803%   | -      | -      | 832    | -65%   | 338    | -15%   | -      | -      |
| Old Town/Ski Area | 2,672  | 2,672  | 0%     | 2,672  | 0%     | 3,327  | -20%   | 2,672  | 0%     | 1,945  | 37%    | 1,908  | 0%     |
| In County         | 680    | 2,395  | -72%   | 335    | 103%   | 364    | 87%    | 592    | 15%    | 643    | 6%     | 686    | -29%   |
| Outside County    | 16,425 | 15,397 | 7%     | 25,780 | -36%   | 13,783 | 19%    | 13,572 | 21%    | 12,794 | 28%    | 10,899 | 8%     |



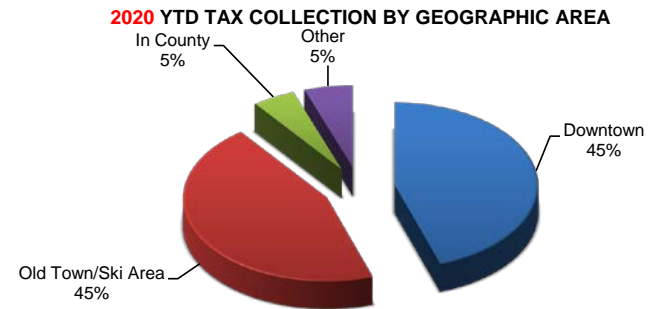
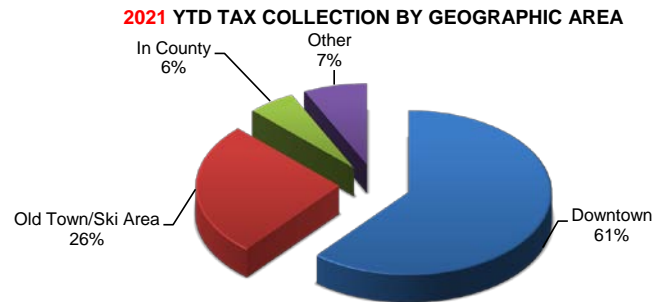
## SALES TAX COMPARISON BY LOCATION

The following compares sales tax collections for the current month and year by location of the business. For lodging properties managed by a property management company, the lodging and accommodation taxes are reflected in the geographic area of the property management company offices.

### GEOGRAPHIC AREA

| January           | 2021    | 2020    | 21-20% | 2019    | 21-19% | 2018    | 21-18% | 2017    | 21-17% | 2016    | 21-16% | 2015    | 21-15% |
|-------------------|---------|---------|--------|---------|--------|---------|--------|---------|--------|---------|--------|---------|--------|
| Downtown          | 694,749 | 563,109 | 23%    | 467,939 | 48%    | 429,601 | 62%    | 332,464 | 109%   | 323,814 | 115%   | 232,347 | 114%   |
| Old Town/Ski Area | 299,854 | 562,285 | -47%   | 569,539 | -47%   | 538,742 | -44%   | 527,828 | -43%   | 451,149 | -34%   | 321,047 | -33%   |
| In County         | 61,083  | 60,526  | 1%     | 54,285  | 13%    | 56,909  | 7%     | 65,491  | -7%    | 63,171  | -3%    | 38,786  | 12%    |
| Outside County    | 82,000  | 68,877  | 19%    | 82,839  | -1%    | 62,162  | 32%    | 52,739  | 55%    | 52,094  | 57%    | 39,004  | 50%    |

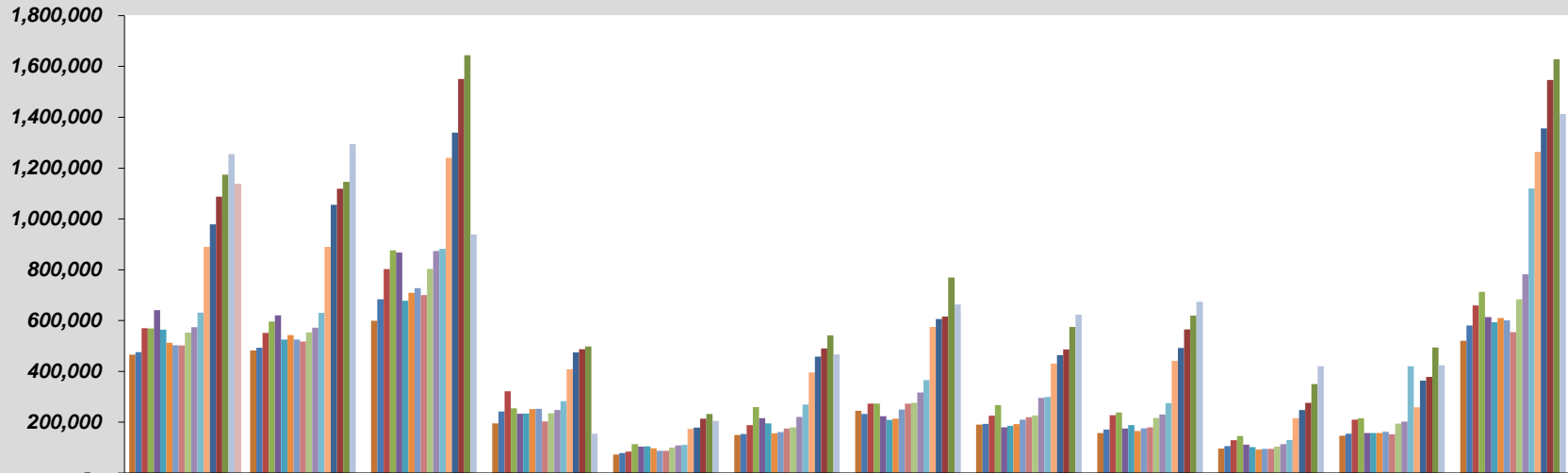
| YEAR-TO-DATE      | 2021    | 2020    | 21-20% | 2019    | 21-19% | 2018    | 21-18% | 2017    | 21-17% | 2016    | 21-16% | 2015    | 21-15% |
|-------------------|---------|---------|--------|---------|--------|---------|--------|---------|--------|---------|--------|---------|--------|
| Downtown          | 694,749 | 563,109 | 23%    | 467,939 | 48%    | 429,601 | 62%    | 332,464 | 109%   | 323,814 | 115%   | 232,347 | 114%   |
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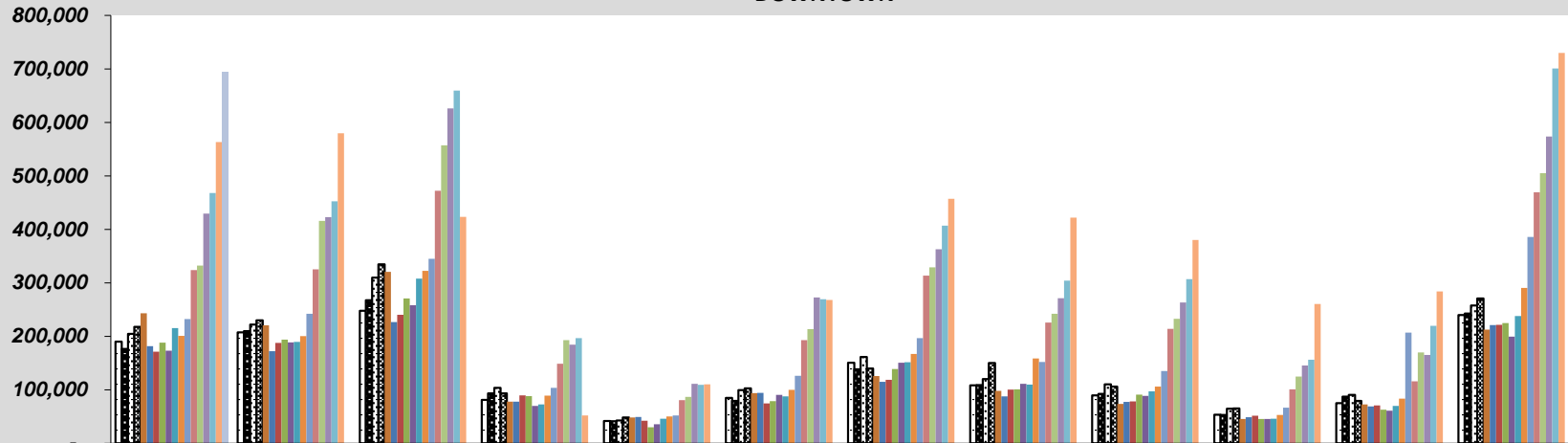
# SALES, LODGING AND ACCOMMODATIONS HISTORICAL COMPARISONS

## SALES, LODGING & TRANSIT/TRAILS TAX COLLECTION BY MONTH TOTAL COLLECTED



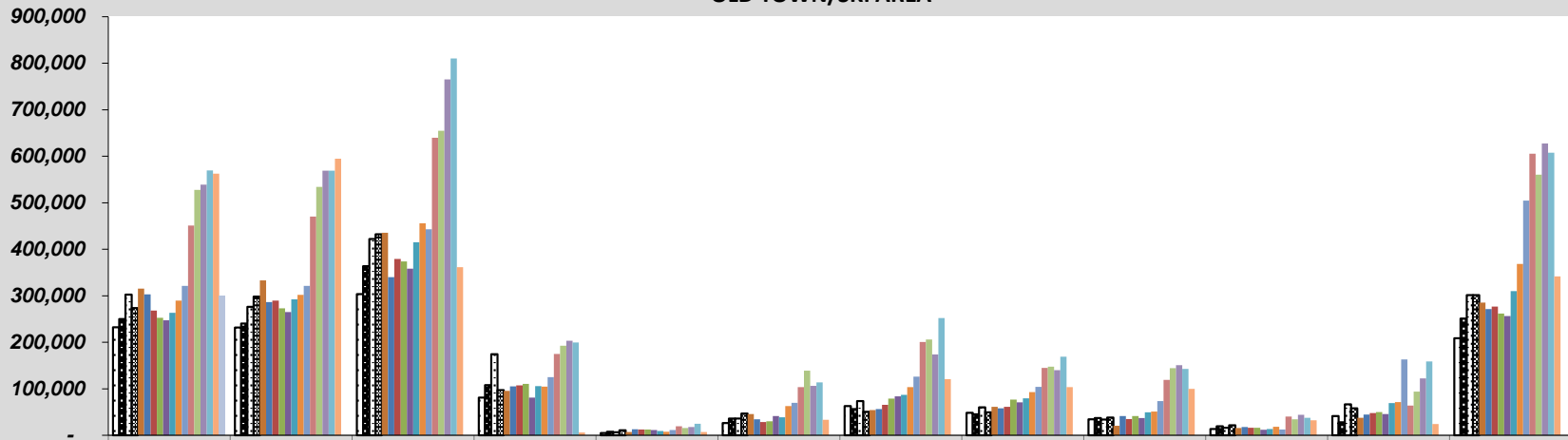
|      | January    | February   | March      | April      | May        | June       | July       | August     | September  | October    | November   | December   |
|------|------------|------------|------------|------------|------------|------------|------------|------------|------------|------------|------------|------------|
| 2004 | 465,636    | 482,218    | 599,007    | 195,530    | 73,016     | 149,574    | 245,261    | 190,902    | 157,771    | 96,273     | 147,306    | 520,560    |
| 2005 | 475,853    | 493,717    | 683,745    | 242,039    | 79,180     | 153,385    | 232,108    | 194,043    | 171,087    | 105,951    | 155,031    | 580,456    |
| 2006 | 570,565    | 551,930    | 802,785    | 321,874    | 84,686     | 189,148    | 273,277    | 225,736    | 227,240    | 129,595    | 210,441    | 659,792    |
| 2007 | 569,129    | 596,582    | 876,348    | 255,276    | 113,752    | 260,183    | 273,104    | 267,169    | 238,698    | 146,095    | 216,322    | 713,391    |
| 2008 | 641,147    | 621,092    | 868,007    | 233,065    | 104,450    | 216,318    | 224,060    | 179,559    | 175,072    | 111,701    | 157,267    | 614,364    |
| 2009 | 563,880    | 525,167    | 678,175    | 234,513    | 105,262    | 195,277    | 209,484    | 186,203    | 189,179    | 102,127    | 157,139    | 593,057    |
| 2010 | 512,902    | 542,805    | 709,436    | 251,866    | 97,725     | 157,098    | 214,305    | 192,812    | 165,332    | 92,548     | 157,639    | 610,366    |
| 2011 | 502,871    | 525,807    | 727,602    | 252,507    | 87,521     | 161,595    | 250,334    | 210,231    | 176,447    | 95,795     | 162,091    | 600,981    |
| 2012 | 502,299    | 517,956    | 700,085    | 203,100    | 87,169     | 174,678    | 272,955    | 219,843    | 180,454    | 94,880     | 153,135    | 554,761    |
| 2013 | 552,586    | 553,172    | 804,057    | 235,256    | 100,679    | 179,821    | 276,326    | 227,057    | 216,822    | 103,947    | 194,643    | 684,180    |
| 2014 | 573,641    | 571,643    | 873,650    | 248,271    | 108,475    | 220,579    | 316,845    | 295,888    | 230,432    | 113,455    | 202,296    | 781,781    |
| 2015 | 631,183    | 630,167    | 882,087    | 283,035    | 111,002    | 269,452    | 365,417    | 299,181    | 275,569    | 130,081    | 420,319    | 1,120,103  |
| 2016 | 890,228    | 890,496    | 1,240,267  | 408,748    | 174,479    | 395,600    | 575,107    | 431,393    | 441,625    | 216,422    | 258,633    | 1,263,430  |
| 2017 | 978,523    | 1,055,135  | 1,339,403  | 474,799    | 179,322    | 458,441    | 605,926    | 464,506    | 492,434    | 247,874    | 363,964    | 1,355,766  |
| 2018 | 1,087,413  | 1,119,070  | 1,550,843  | 487,278    | 213,708    | 490,517    | 615,896    | 486,607    | 565,689    | 276,510    | 378,422    | 1,546,874  |
| 2019 | 1,174,602. | 1,146,251. | 1,644,389. | 498,331.56 | 232,590.11 | 542,205.56 | 769,625.10 | 575,414.18 | 619,570.16 | 349,963.23 | 493,920.94 | 1,628,765. |
| 2020 | 1,254,796. | 1,295,244. | 938,986.07 | 155,143.34 | 204,950.44 | 466,592.15 | 663,080.27 | 623,984.50 | 674,227.64 | 420,359.76 | 424,436.96 | 1,412,253. |
| 2021 | 1,137,685. |            |            |            |            |            |            |            |            |            |            |            |

**SALES, LODGING & TRANSIT/TRAILS TAX COLLECTION  
DOWNTOWN**



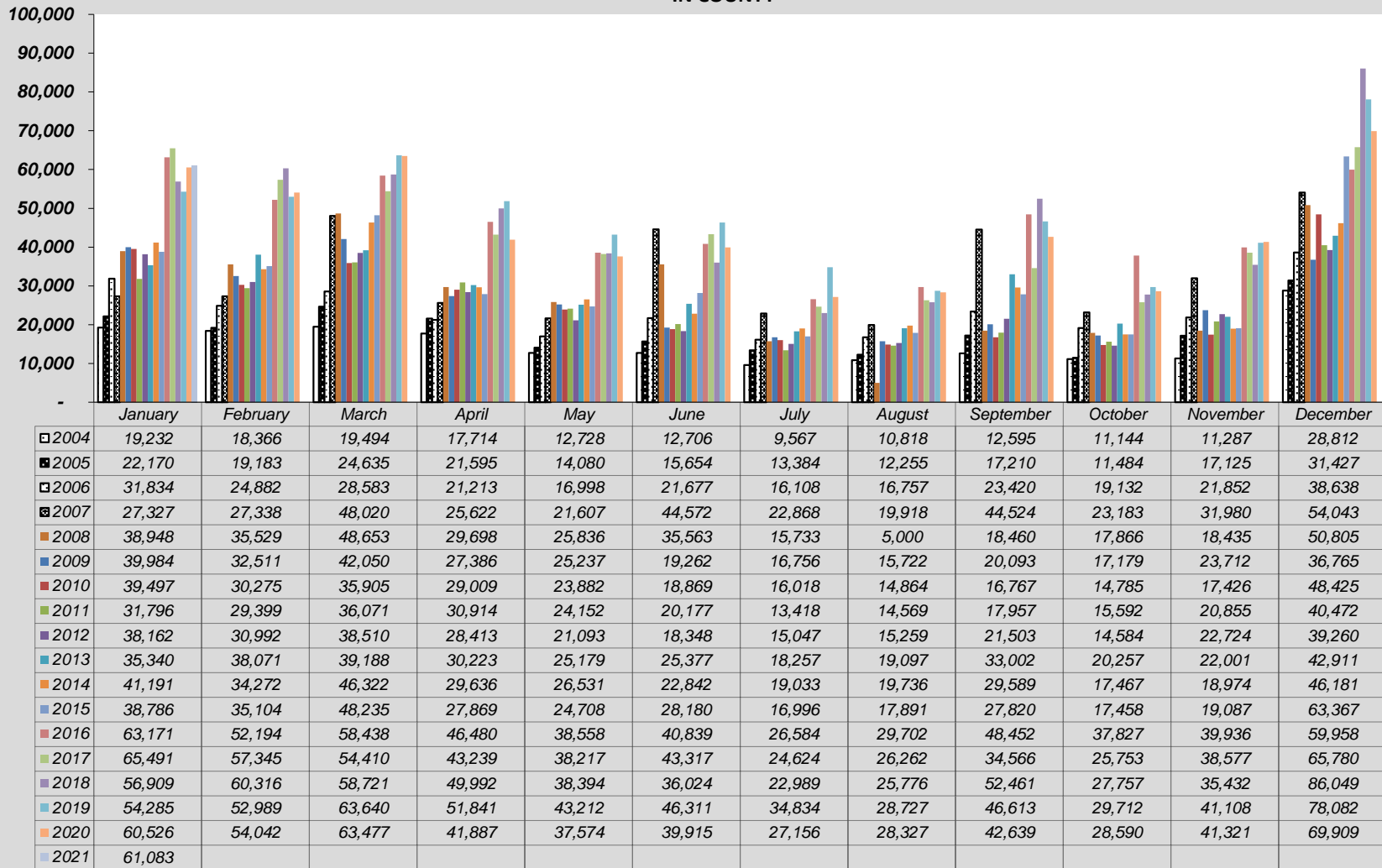
|        | January | February | March   | April   | May     | June    | July    | August  | September | October | November | December |
|--------|---------|----------|---------|---------|---------|---------|---------|---------|-----------|---------|----------|----------|
| □ 2004 | 189,887 | 207,596  | 247,987 | 81,394  | 41,700  | 85,062  | 150,598 | 108,521 | 89,811    | 53,559  | 75,232   | 239,742  |
| ■ 2005 | 176,642 | 209,770  | 267,426 | 93,554  | 41,267  | 79,262  | 138,438 | 108,790 | 92,455    | 53,214  | 87,103   | 242,741  |
| ▣ 2006 | 204,761 | 221,968  | 309,736 | 103,529 | 42,822  | 99,396  | 161,219 | 119,911 | 110,464   | 64,862  | 90,392   | 257,854  |
| ■ 2007 | 217,699 | 229,852  | 334,603 | 93,599  | 48,448  | 102,629 | 139,872 | 150,255 | 106,139   | 65,071  | 79,112   | 270,895  |
| ■ 2008 | 243,252 | 220,418  | 320,783 | 77,884  | 48,347  | 93,834  | 125,674 | 97,840  | 73,717    | 45,459  | 72,886   | 212,444  |
| ■ 2009 | 181,728 | 172,141  | 226,780 | 78,035  | 49,152  | 94,181  | 114,744 | 87,776  | 77,334    | 48,662  | 69,072   | 220,810  |
| ■ 2010 | 171,120 | 187,573  | 240,275 | 89,547  | 42,217  | 74,635  | 118,894 | 100,342 | 78,172    | 51,453  | 70,919   | 221,734  |
| ■ 2011 | 188,189 | 194,049  | 270,875 | 88,113  | 30,094  | 79,026  | 139,041 | 100,726 | 90,948    | 45,525  | 62,920   | 224,976  |
| ■ 2012 | 173,074 | 188,678  | 257,893 | 70,038  | 35,506  | 90,502  | 150,484 | 111,248 | 88,797    | 45,321  | 60,855   | 199,407  |
| ■ 2013 | 215,401 | 189,797  | 307,803 | 72,535  | 45,830  | 87,541  | 151,451 | 109,582 | 96,971    | 45,852  | 70,072   | 237,820  |
| ■ 2014 | 201,092 | 200,294  | 322,386 | 89,055  | 50,002  | 99,863  | 167,058 | 158,668 | 106,210   | 52,837  | 83,697   | 290,278  |
| ■ 2015 | 232,347 | 242,040  | 344,909 | 103,776 | 51,846  | 126,036 | 196,688 | 152,158 | 134,995   | 66,429  | 207,075  | 385,820  |
| ■ 2016 | 323,814 | 325,329  | 472,227 | 148,531 | 80,821  | 192,872 | 313,468 | 225,582 | 213,844   | 101,005 | 115,762  | 469,531  |
| ■ 2017 | 332,464 | 415,698  | 557,291 | 192,896 | 86,709  | 213,645 | 328,944 | 242,362 | 232,931   | 124,963 | 169,769  | 505,005  |
| ■ 2018 | 429,601 | 422,786  | 626,252 | 184,221 | 111,086 | 272,585 | 362,724 | 271,251 | 263,170   | 145,329 | 165,129  | 573,440  |
| ■ 2019 | 467,939 | 452,373  | 659,660 | 196,711 | 109,109 | 269,418 | 406,864 | 303,913 | 306,808   | 156,254 | 219,466  | 700,922  |
| ■ 2020 | 563,109 | 579,861  | 423,403 | 51,938  | 110,300 | 268,142 | 457,133 | 421,871 | 379,956   | 260,605 | 283,729  | 729,796  |
| ■ 2021 | 694,749 |          |         |         |         |         |         |         |           |         |          |          |

**SALES, LODGING & TRANSIT/TRAILS TAX COLLECTION  
OLD TOWN/SKI AREA**

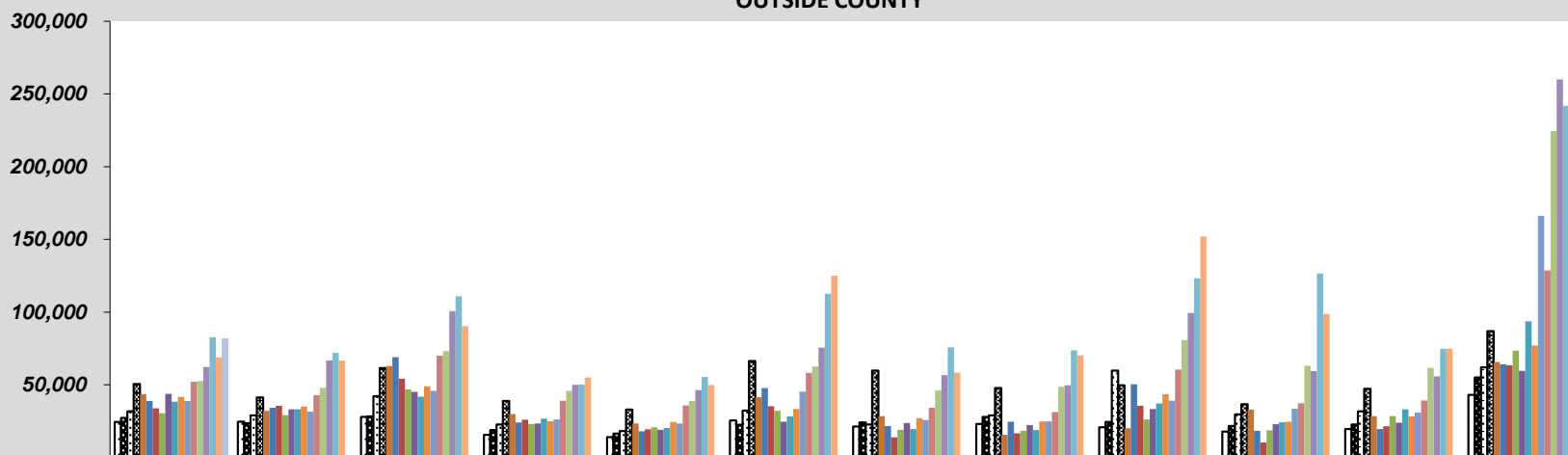


|      | January | February | March   | April   | May    | June    | July    | August  | September | October | November | December |
|------|---------|----------|---------|---------|--------|---------|---------|---------|-----------|---------|----------|----------|
| 2004 | 231,985 | 231,628  | 303,503 | 80,802  | 4,662  | 26,255  | 62,663  | 48,560  | 34,494    | 13,614  | 41,203   | 208,826  |
| 2005 | 249,817 | 240,337  | 363,428 | 108,041 | 7,285  | 35,955  | 56,095  | 45,100  | 36,936    | 19,501  | 28,064   | 251,150  |
| 2006 | 302,207 | 276,069  | 422,156 | 174,404 | 6,586  | 35,812  | 73,267  | 59,996  | 33,638    | 15,911  | 66,392   | 301,244  |
| 2007 | 273,567 | 298,106  | 432,215 | 97,126  | 10,623 | 46,527  | 50,493  | 49,150  | 38,265    | 21,253  | 57,948   | 301,586  |
| 2008 | 315,331 | 333,046  | 435,583 | 95,582  | 6,754  | 45,416  | 54,078  | 61,109  | 20,631    | 15,399  | 37,523   | 285,321  |
| 2009 | 303,241 | 286,369  | 340,254 | 104,929 | 12,762 | 34,105  | 56,234  | 57,955  | 41,304    | 17,884  | 44,810   | 271,322  |
| 2010 | 268,400 | 289,347  | 379,096 | 107,307 | 12,249 | 28,260  | 65,474  | 60,978  | 34,732    | 15,892  | 47,826   | 276,704  |
| 2011 | 252,370 | 273,178  | 373,778 | 110,331 | 12,499 | 30,164  | 78,773  | 76,461  | 41,354    | 15,951  | 49,806   | 261,944  |
| 2012 | 247,243 | 265,180  | 358,431 | 81,254  | 11,503 | 41,207  | 83,663  | 70,982  | 36,857    | 12,082  | 45,539   | 256,535  |
| 2013 | 263,498 | 292,164  | 415,145 | 105,716 | 9,356  | 38,613  | 86,923  | 79,443  | 49,618    | 13,533  | 69,390   | 309,713  |
| 2014 | 289,624 | 301,917  | 455,852 | 104,564 | 7,504  | 62,532  | 103,665 | 92,581  | 51,007    | 18,515  | 71,224   | 368,350  |
| 2015 | 321,047 | 321,410  | 443,069 | 125,241 | 11,083 | 69,894  | 125,802 | 104,232 | 73,623    | 12,637  | 163,159  | 504,709  |
| 2016 | 451,149 | 470,047  | 639,556 | 174,693 | 19,378 | 103,691 | 200,792 | 144,791 | 118,858   | 40,207  | 63,661   | 605,208  |
| 2017 | 527,828 | 534,177  | 654,562 | 192,808 | 15,554 | 138,860 | 206,139 | 147,247 | 144,119   | 34,102  | 93,831   | 560,548  |
| 2018 | 538,742 | 569,228  | 765,119 | 203,076 | 17,822 | 106,349 | 173,538 | 139,789 | 150,621   | 43,933  | 122,110  | 627,410  |
| 2019 | 569,539 | 568,870  | 810,132 | 199,539 | 24,870 | 113,843 | 252,144 | 169,106 | 142,795   | 37,325  | 158,535  | 607,833  |
| 2020 | 562,285 | 594,598  | 361,667 | 6,204   | 7,267  | 33,425  | 120,455 | 103,557 | 99,570    | 32,353  | 24,380   | 341,749  |
| 2021 | 299,854 |          |         |         |        |         |         |         |           |         |          |          |

**SALES & TRANSIT/TRAILS TAX COLLECTION  
IN COUNTY**

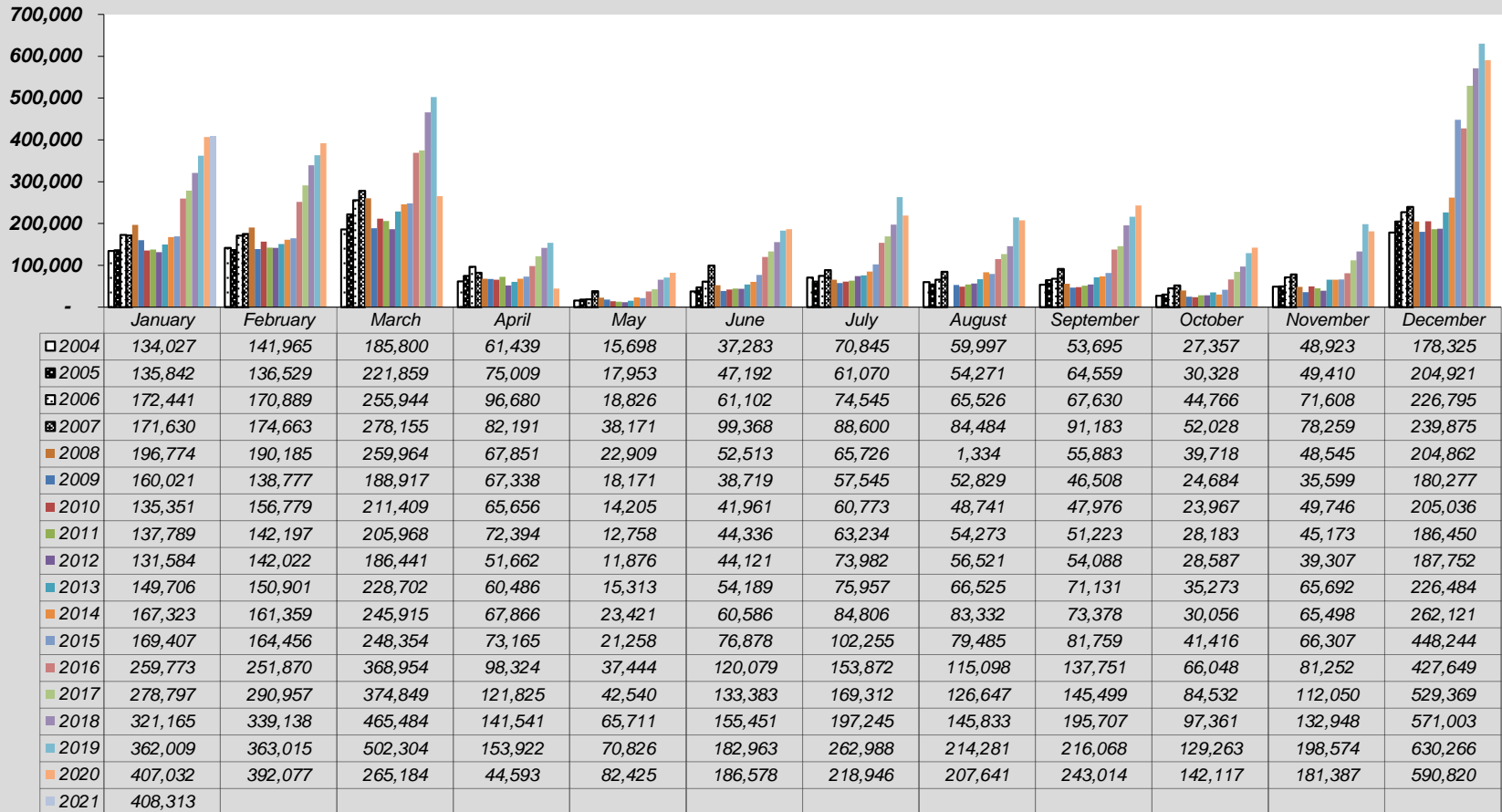


**SALES & TRANSIT/TRAILS TAX COLLECTION  
OUTSIDE COUNTY**

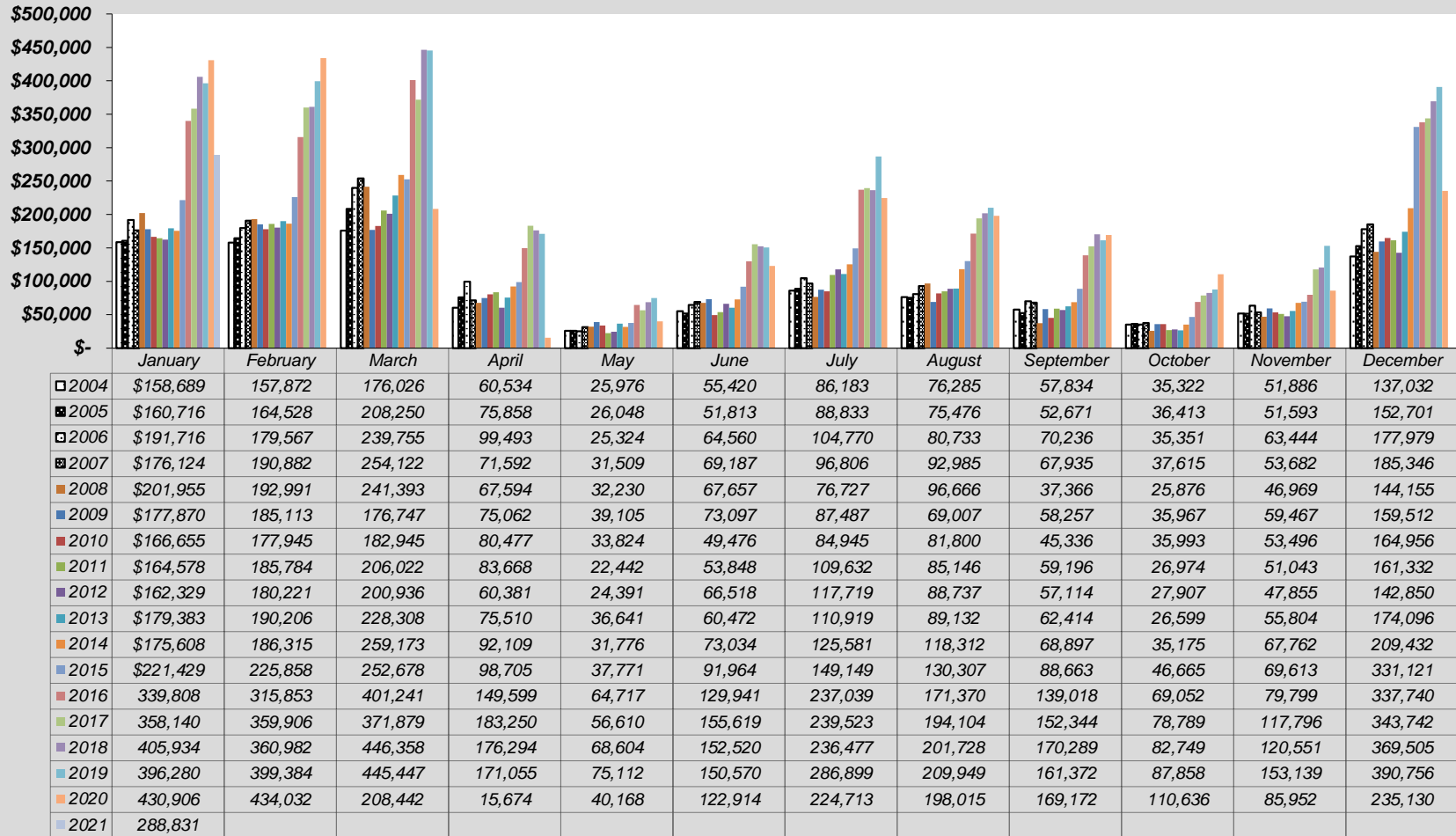


|      | January | February | March   | April  | May    | June    | July   | August | September | October | November | December |
|------|---------|----------|---------|--------|--------|---------|--------|--------|-----------|---------|----------|----------|
| 2004 | 24,533  | 24,628   | 28,023  | 15,620 | 13,985 | 25,551  | 21,432 | 23,124 | 20,871    | 17,956  | 19,583   | 43,180   |
| 2005 | 27,223  | 23,697   | 28,257  | 18,850 | 16,549 | 22,514  | 24,191 | 27,899 | 24,485    | 21,752  | 22,738   | 55,138   |
| 2006 | 31,763  | 29,011   | 42,310  | 22,728 | 18,280 | 32,263  | 22,683 | 29,072 | 59,718    | 29,689  | 31,805   | 62,056   |
| 2007 | 50,536  | 41,286   | 61,510  | 38,929 | 33,074 | 66,455  | 59,872 | 47,846 | 49,770    | 36,588  | 47,282   | 86,867   |
| 2008 | 43,616  | 32,099   | 62,989  | 29,901 | 23,513 | 41,505  | 28,575 | 15,610 | 20,143    | 32,977  | 28,423   | 65,793   |
| 2009 | 38,927  | 34,146   | 69,090  | 24,162 | 18,111 | 47,729  | 21,750 | 24,750 | 50,449    | 18,402  | 19,545   | 64,161   |
| 2010 | 33,885  | 35,610   | 54,160  | 26,002 | 19,378 | 35,334  | 13,920 | 16,628 | 35,661    | 10,418  | 21,467   | 63,503   |
| 2011 | 30,516  | 29,181   | 46,878  | 23,149 | 20,780 | 32,228  | 19,103 | 18,475 | 26,188    | 18,728  | 28,510   | 73,588   |
| 2012 | 43,820  | 33,106   | 45,251  | 23,395 | 19,064 | 24,622  | 23,762 | 22,354 | 33,298    | 22,893  | 24,018   | 59,557   |
| 2013 | 38,347  | 33,140   | 41,922  | 26,782 | 20,315 | 28,290  | 19,696 | 18,935 | 37,231    | 24,304  | 33,179   | 93,736   |
| 2014 | 41,734  | 35,161   | 49,091  | 25,053 | 24,438 | 33,434  | 27,089 | 24,902 | 43,626    | 24,635  | 28,400   | 76,972   |
| 2015 | 39,004  | 31,614   | 45,875  | 26,148 | 23,364 | 45,342  | 25,930 | 24,901 | 39,132    | 33,557  | 30,997   | 166,207  |
| 2016 | 52,094  | 42,925   | 70,046  | 39,044 | 35,723 | 58,199  | 34,263 | 31,318 | 60,471    | 37,384  | 39,274   | 128,732  |
| 2017 | 52,739  | 47,915   | 73,140  | 45,856 | 38,841 | 62,619  | 46,219 | 48,635 | 80,818    | 63,056  | 61,787   | 224,433  |
| 2018 | 62,162  | 66,740   | 100,751 | 49,990 | 46,406 | 75,559  | 56,644 | 49,791 | 99,437    | 59,491  | 55,751   | 259,975  |
| 2019 | 82,839  | 72,019   | 110,956 | 50,238 | 55,399 | 112,633 | 75,783 | 73,668 | 123,354   | 126,672 | 74,812   | 241,928  |
| 2020 | 68,877  | 66,744   | 90,439  | 55,114 | 49,809 | 125,110 | 58,337 | 70,230 | 152,063   | 98,813  | 75,007   | 270,799  |
| 2021 | 82,000  |          |         |        |        |         |        |        |           |         |          |          |

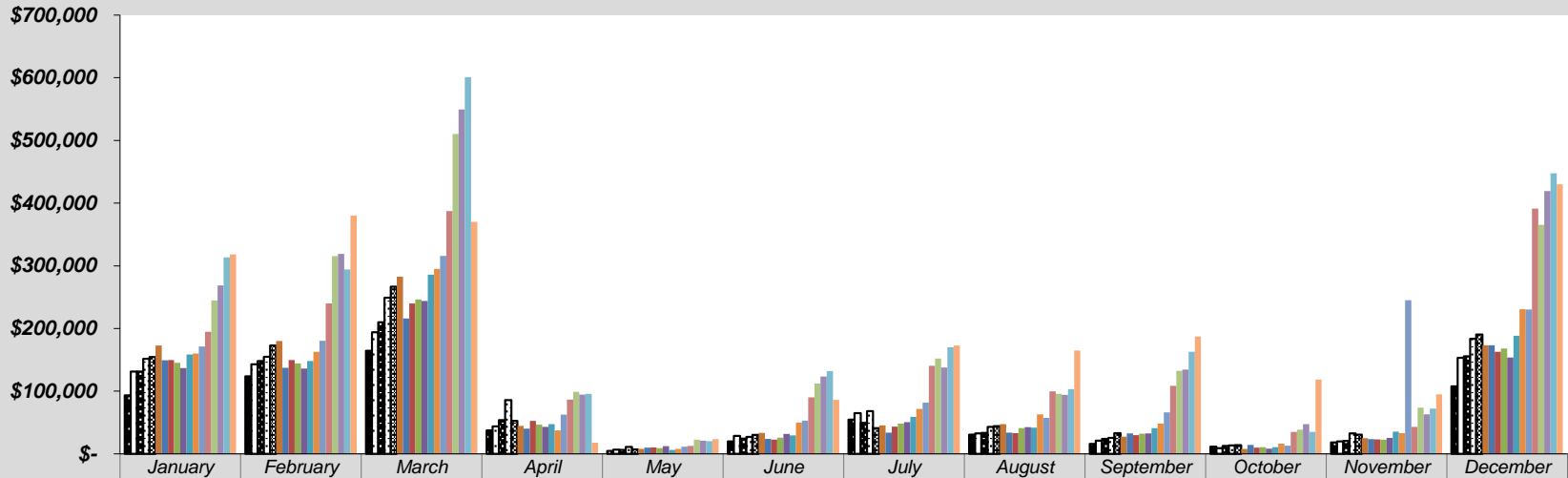
**SALES & TRANSIT/TRAILS TAX COLLECTION  
RETAIL**



**SALES & TRANSIT/TRAILS TAX COLLECTION  
RESTAURANT & BAR**



**LODGING, ACCOMMODATION & TRANSIT/TRAILS TAX COLLECTION  
LODGING & ACCOMMODATION**



|        | January   | February | March   | April  | May    | June    | July    | August  | September | October | November | December |
|--------|-----------|----------|---------|--------|--------|---------|---------|---------|-----------|---------|----------|----------|
| ■ 2003 | \$93,261  | 123,883  | 164,272 | 37,522 | 4,713  | 19,834  | 54,703  | 30,668  | 15,745    | 11,510  | 18,079   | 107,769  |
| □ 2004 | \$131,105 | 142,907  | 193,888 | 43,621 | 6,705  | 28,565  | 64,974  | 32,431  | 21,203    | 8,958   | 19,799   | 153,312  |
| ■ 2005 | \$131,163 | 148,114  | 210,006 | 53,769 | 6,293  | 24,364  | 49,524  | 33,455  | 23,848    | 12,802  | 20,833   | 155,768  |
| □ 2006 | \$151,710 | 154,652  | 249,036 | 85,807 | 10,947 | 26,829  | 68,111  | 42,812  | 25,334    | 13,368  | 32,679   | 183,782  |
| ■ 2007 | \$154,306 | 172,844  | 266,603 | 52,463 | 7,106  | 30,041  | 40,991  | 44,330  | 33,084    | 13,674  | 30,486   | 190,511  |
| ■ 2008 | \$172,942 | 180,032  | 282,480 | 44,407 | 7,761  | 33,491  | 45,583  | 47,216  | 27,568    | 7,765   | 25,082   | 173,178  |
| ■ 2009 | \$149,318 | 137,171  | 215,961 | 40,330 | 9,827  | 23,683  | 33,729  | 33,986  | 32,668    | 14,352  | 23,470   | 173,308  |
| ■ 2010 | \$149,765 | 149,730  | 240,103 | 52,497 | 10,094 | 22,741  | 43,553  | 32,942  | 29,629    | 9,916   | 22,864   | 162,690  |
| ■ 2011 | \$145,055 | 143,887  | 246,277 | 46,712 | 9,197  | 25,935  | 48,298  | 41,195  | 32,054    | 10,832  | 22,597   | 167,864  |
| ■ 2012 | \$136,974 | 135,882  | 244,000 | 43,097 | 12,262 | 31,738  | 50,561  | 42,407  | 32,665    | 8,087   | 25,331   | 153,559  |
| ■ 2013 | \$158,620 | 148,115  | 285,673 | 47,479 | 6,301  | 29,452  | 59,059  | 41,608  | 40,927    | 10,588  | 35,236   | 188,426  |
| ■ 2014 | \$160,080 | 162,699  | 294,972 | 37,320 | 7,984  | 49,830  | 71,947  | 62,806  | 48,295    | 16,189  | 33,054   | 230,844  |
| ■ 2015 | \$171,278 | 180,392  | 315,771 | 62,688 | 11,414 | 53,163  | 81,727  | 57,509  | 66,310    | 12,863  | 245,046  | 230,507  |
| ■ 2016 | \$194,879 | 240,002  | 387,339 | 86,691 | 12,808 | 90,268  | 140,270 | 99,814  | 108,649   | 34,965  | 42,829   | 391,429  |
| ■ 2017 | \$244,615 | 315,524  | 510,268 | 98,823 | 22,687 | 112,065 | 152,005 | 95,706  | 132,485   | 38,747  | 73,924   | 365,135  |
| ■ 2018 | \$268,608 | 319,140  | 549,263 | 94,330 | 20,876 | 123,415 | 137,691 | 93,974  | 134,329   | 47,492  | 63,094   | 419,077  |
| ■ 2019 | \$313,408 | 294,076  | 601,018 | 95,818 | 20,321 | 132,206 | 169,900 | 103,202 | 163,026   | 34,987  | 72,059   | 447,538  |
| ■ 2020 | \$318,254 | 380,134  | 370,005 | 17,949 | 23,280 | 86,041  | 172,620 | 164,706 | 187,053   | 118,690 | 94,878   | 430,153  |