

Developer Presentation

WC Johnson, LLC

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Objective

- Context for the P3 and Urban Renewal Plan
- Review the public infrastructure
 - Cooper Creek Village
 - All-Season Trail
 - Aerial Transit System
- Demonstrate the need for maximizing Tax Increment Financing

Context

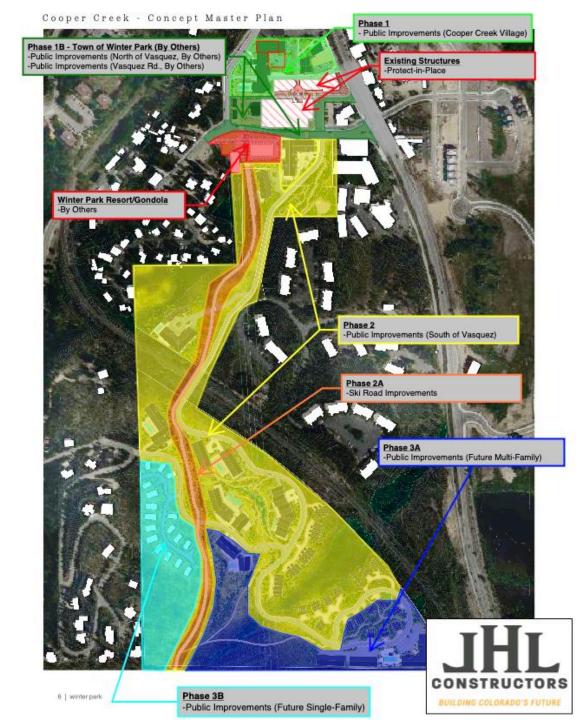
- Community Vision
 - Resort Connection primary objective
 - Catalyze the Downtown, trails, walkability, public transit, etc.
- Resort Connection: Gondola/Ski Back Trail
 - On the books for 40 years...
 - A Resort project ... "In another 20 years"
- Cooper Creek Village:
 - 2015 6 land acquisitions
 - Planning Focus: Realize the Community's Vision
 - 2022 Entitlements: Annexation, Zoning, Metro Districts, Easements, etc.
- Alterra Mountain Company: 2017
 - Desire to bring the Town and the Resort together
 - Develop/Fix the Base Village
 - Expand the Mountain
 - Entitlements: 2025

Public Benefits

- Ensure the Aerial Transit System/All-Season Trail are completed
 - A Community Project
 - A Catalyst
 - By 2030
- More vibrant Downtown
- New and improved Base Village
- New hospitality, entertainment, and F&B
- Expanded ski area
- Access to recreation
- Attainable housing
- Life safety
- Seamless Connectivity to it all

... How do we get there?

- Public/Private Partnership:
 - Structure is sound: URA UD MD RTA Town County Developers Grants
 - Need for private and public investment
- Metro Districts:
 - Self-tax funds and maintains the public improvements
 - Additional funds are needed
- The URA set the table to make up the gap
 - Tax Increment Financing ("TIF")
 - Eliminate the blight
 - Enables private development to create the increment
 - The increment funds the ATS, Trail, and critical public infrastructure
- Without the TIF, these projects don't move forward



CC Public Infrastructure/Phasing

- Infrastructure Challenges/Blight Factors
 - Unimproved Land
 - Lack of Connectivity
 - Steep Slopes (benefit Ski Back)
 - 2 Skier/Trail Bridges
 - Bridge over UPRR life safety
 - Public Parking Need
 - Pedestrian/Plaza Improvements
- 2 Estimates: JHL/Big Valley and SEMA
- 3 Phases:
 - Downtown
 - South of Vasquez/Trail
 - Southeast and West

Cooper Creek Eligible Public Improvements

	VALLEY		Phase 1	Phase 2	Phase 2A	Phase 3A & B
BIEL BIEL		5/25/2025	2027	2027	2027	2031
CONSTRUCTORS CONSTR	UCTION	Total	Downtown	S. of Vasquez	Trail	West/South
Scope of Work		Total Cost	Total Cost	Total Cost	Total Cost	Total Cost
Survey		\$323,523	\$33,378	\$195,304	\$55,877	\$38,965
Testing		\$323,523	\$33,378	\$195,304	\$55,877	\$38,965
Erosion Control		\$377,418	\$106,982	\$157,438	incl. in Phase 2	\$112,998
Demolition		\$1,184,232	\$138,185	\$698,482	\$0	\$347,564
Grading		\$5,467,345	\$299,675	\$2,651,627	\$2,162,005	\$354,039
Sanitary Sewer		\$3,451,409	\$87,203	\$2,590,490	\$0	\$773,715
Storm Drainage		\$3,512,427	 \$268,597	\$3,086,265	\$0	\$157,565
Water Lines		\$2,693,207	 \$221,124	\$1,660,075	\$0	\$812,007
Roadways		\$2,923,612	 \$499,291	\$1,889,468	\$0	\$534,853
Hardscaping		\$1,788,159	 \$1,133,360	\$550,230	\$0	\$104,570
Embankment Armor		\$169,619	 \$0	\$155,264	\$0	\$14,355
Bridges		\$9,419,260	\$0	\$4,145,098	\$5,274,163	\$0
Retaining Walls		\$1,215,673	 \$209,582	\$510,221	\$429,911	\$65,959
Electrical / Lighting		\$1,695,301	 \$209,586	\$928,970	\$311,546	\$245,198
Landscaping / Site Furnishings		\$1,152,791	\$164,281	\$506,725	\$108,160	\$373,625
Contractor General Conditions		\$2,309,960	\$238,324	\$1,394,467	\$398,962	\$278,206
Public Parking		\$14,060,800	\$14,060,800	\$0	\$0	\$0
GC Insurance, Preconstruction, Fee	8%	\$4,217,529	\$1,434,003	\$1,726,550	\$712,517	\$344,459
District Project Management	6%	\$3,377,147	\$1,148,265	\$1,382,519	\$570,541	\$275,823
Contingency	15%	\$8,442,815	\$2,870,663	\$3,456,297	\$1,426,353	\$689,504
Grand Total		\$68,105,750	\$23,156,678	\$27,880,792	\$11,505,910	\$5,562,370

^{*} These are rough order-of-magnitude estimates and are subject to change

Summary

- The public benefits are massive and regional
- Significant public dollars are needed
 - Certainty of the ATS and Trail
 - Public Infrastructure: Cooper Creek, Downtown, and the Base Village
- Developers have/will be taking a significant risk
 - Investments in land, planning, and entitlements
 - Grant of easements to enable the ATS and Trail
 - Significant advances for public infrastructure
 - Metro Districts are a form of self-tax
- Maximizing the TIF revenue sharing agreements is key
 - Without this, these projects don't move forward
- Should we do this now, or in another 20 years?

